Full Year 2004 Earnings



Financial Supplement

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Important notes for analysis of numbers

The principal changes in the presentation of AXA's consolidated financial statements for the year ended December 31, 2004 to the corresponding prior period are set out below:

Change in scope (Disposals)

- * On January 2, 2004, AXA concluded the disposal of its insurance brokerage acitivities in the Netherlands, Unirobe.
- * On April 20, 2004, AXA Germany sold its building society AXA Bausparkasse to BHW
- * In October 2004, AXA Insurance in the United Kingdom sold its direct business to RAC plc.
- * On December 1, 2004, AXA Zorg, subsidiary of AXA in the Netherlands operating in the Health and Disability Insurance business completed the sale of its Health portfolio to Achmea.
- * In December 2004, AXA Belgium Holdings completed the sale of Crealux, a subsidiary which operated in Luxemburg

FY 2003 (Euro millions)						
Revenues	Adjusted					
Revenues	Earnings					
n/a	13.1					
66.2	2.8					
n/a	n/a					
202.3	2.4					
n/a	4.7					

Change in scope (Acquisitions)

- * On January 23, 2004, AXA acquired the 50% stake of BBVA in Direct Seguros. Axa now holds 100% of Direct Seguros and Direct Seguros is now fully consolidated in AXA's accounts.
- * On January 23, 2004, AXA Holdings Belgium acquired the 50% stake of La Poste in Assurances de la Poste Vie and in Assurances de la Poste Non Vie. After this transaction, AXA Holdings Belgium holds 100% of Assurances de la Poste Vie and of Assurances de la Poste Non Vie. They are now fully consolidated in AXA's accounts.
- * On March 18, 2004, AXA Re bought from BNP Paribas the remaining 21% minority interests in its subsidiary AXA RE Finance.
- * On July 8, 2004, AXA Financial completed the acquisition of the MONY Group, Inc. As a result of the acquisition, MONY is now a wholly owned subsidiary of AXA Financial.

# Goodwill	\$ 673m
# VBI (after tax)	\$ 573m
# Other Intangibles	\$ 112m
# MONY Tangible assets	\$ 273m

^{*} In 2004, The former shareholders of Sanford Bernstein exercised their rights to sell 16.32 million Alliance units. As a consequence, the ownership interest of AXA Financial in Alliance Capital at end 2004 increased by 5.8% to 61.3%.

FY 2004 (Euro millions)							
_	Adjusted						
Revenues	Earnings						
155.4	15.7						
100.1	10.7						
173.5	0.9						
n/a	41.9						
980.0	51.0						

Portfolio transfers

The major transfers from one segment to another are the following ones:

- * In line with the legal restructuring of AXA RE and AXA Corporate Solutions Assurance, all businesses related to US entities in run-off, formerly owned by AXA RE, have been transferred to a new US holding company reported on "Other Transnational activities"
- * Transfer of AXA Isle of Man Ltd from the policyholder-owned Long Term Fund of Sun Life Assurance Society plc to a shareholder-owned subsidiary of AXA Sun Life Holding plc.

Exchange rate

During 2004, the Euro has appreciated against the Dollar and the Yen:

	Closing F	X rates	Average rates		
	31/12/2003	31/12/2004	FY 2003	FY 2004	
U\$	0.792 €	0.734 €	0.884 €	0.804 €	
GBP	1.419 €	1.418 €	1.445 €	1.474 €	
Yen (x100)	0.776 €	0.729 €	0.774 €	0.755 €	

Margin analysis for Life & Savings operations

Since June 30, 2001, AXA has changed the basis for which it provides commentary on the operating results of the Life & Savings Segment to follow a "Margin Analysis" (please refer to the Margin Analysis Glossary at the end of the MD&A provided in this binder)

- a) Gross premiums, fees, commissions and other revenues are allocated in the margin analysis based on the nature of the revenue between Fees and revenues and Net Technical margin.
- b) Policyholders' interest in participating insurance contracts is reflected as a change in insurance benefits in the Statement of Income. In the margin analysis, it is allocated to the related margin, i.e. the Investment Margin and the Net Technical Margin.
- c) The Investment Margin represents the net investment result in the Statement of Income and is adjusted to take into account the policyholders' participation (see (b) above) and to exclude the policyholder investment charges on unit-linked business, which are included in Fees and revenues.

Management is of the view that this is a better mechanism for discussing and analyzing operating performance in the period as it relates to the Life & Savings Segment.

The margin analysis presentation is detailed and commented in the MD&A. The accounting presentation has been kept in this appendix in order to provide consistency of financials' presentation with prior years.

IMPACT FROM EXCEPTIONAL OPERATIONS

Period ended December, 2004

AXA Consolidated
(euro milllion)
Financial Supplement

Sale of Crealux	Sale of Unirobe		nn Bank usparkasse)	Alliance Capital	US Holding (b)	Disposal of right to renew of Direct business	Disposal of AXA Zorg Health Business	Total
Belgium Holding	The Netherlands Holding	Germany Life	Germany Holding	(a)	CS Holding (b)	UK P&C	The Netherlands Life	Total

Group Share Net Impact

17	104	-10	-15	112	43	12	3	267

⁽a) Former Sanford Bernstein shareholders exercised their right to sell 16.32 million Alliance Units. This transaction generated an exceptional profit of €12 million, as a result of the partial release (€420 million) of the provision set up in 2000 to offset the dilution gain resulting from the acquisition of Sanford Bernstein, partly offset by the amortization over the period of the additional goodwill generated by the transaction (€308 million at average exchange rate)

⁽b) Exceptional profit in the AXA Financial holding resulting from the reduction of tax liabilities related to the 2000 sale of Donaldson, Lufkin & Jenrette, Inc.

EARNINGS SUMMARY FULL YEAR 2004

	Net in Group		Goodwill An Group S		Exceptional	Operations	Adjusted	Earnings	Net Capital Gain to sharel		Underlyin	g Earnings	Underlyin	g Earnings
Consolidated Earnings (in euro million)	FY 2004	FY 2003	FY 2004	FY 2003	FY 2004	FY 2003	FY 2004	FY 2003	FY 2004	FY 2003	FY 2004	FY 2003	Change	Change at constant FX
Life & Savings	1 390	671	(330)	(299)	(7)	72	1 727	898	124	(403)	1 603	1 301	23%	29%
France	422	422	(3)	(3)			425	425	53	61	372	364	2%	2%
United States	525	433	(149)	(164)		66	674	530	31	(45)	643	575	12%	23%
United Kingdom	19	(4)	(90)	(47)			109	43	1	70	108	(27)		
Japan	148	(275)	(51)	(51)			199	(224)	35	(276)	163	52	215%	223%
Germany	(50)	(33)	(3)	(3)	(10)	(5)	(38)	(26)	(47)	(44)	9	19	-52%	-52%
Belgium	95	(60)	(8)	(6)		` '	104	(55)	18	(149)	85	94	-9%	-9%
Southern Europe	44	23	(1)	(1)			45	24	4	(24)	41	48	-15%	-15%
Other countries	187	166	(26)	(25)	3	12	209	179	28	3	181	176	3%	6%
of which Australia / New Zealand	41	42	(9)	(9)		12	50	39	(2)	(2)	52	41	28%	24%
of which Hong Kong	60	85	(13)	(13)			74	99	13	12	60	86	-30%	-23%
of which Hong Kong	00	65	(13)	(13)			, -	,,,	13	12	00	80	-50%	-2370
Property & Casualty	907	448	(140)	(114)	12	43	1 035	519	(28)	(234)	1 063	753	41%	41%
France	297	258	(8)	(8)			304	266	(4)	50	308	216	43%	43%
Germany	60	(154)	(10)	(14)		43	71	(183)	(47)	(243)	118	60	98%	98%
Belgium	125	100	(18)	(18)			142	118	(4)	(25)	146	143	2%	2%
United Kingdom & Ireland	244	78	(42)	(48)	12		274	127	(3)	(61)	278	188	48%	46%
Southern Europe	141	120	(5)	(4)			145	123	32	17	114	107	7%	7%
Other countries	41	46	(57)	(23)			98	68	(2)	28	99	40	148%	160%
International Insurance	227	142	(11)	(5)	0	0	238	147	83	6	155	141	10%	8%
AXA RE	131	142	(10)	(5)			142	146	33	38	108	108	1%	3%
AXA Corporate Solutions Assurance	84	(5)	(10)	(3)			84	(5)	30	(36)	54	31	73%	72%
Others	11	(5)	(0)	(<u>0</u>)			11	6	19	(30)	(7)	2	13%	7.270
Others	11	3	(0)	(0)			11	o	19	3	(7)	2		
Asset Management	265	(24)	(165)	(172)	112	0	318	148	2	2	316	146	116%	132%
Alliance Capital	170	(89)	(152)	(161)	112		210	72	2	2	207	70	197%	227%
AXA Investment Managers	95	65	(13)	(10)			108	76	(0)	(1)	108	76	42%	45%
Other Financial services	22	138	(3)	(3)	0	15	26	126	0	14	26	112	-77%	-77%
Holdings	(292)	(371)	0	0	149	17	(442)	(388)	(2)	31	(439)	(419)	5%	6%
TOTAL	2 519	1 005	(649)	(593)	267	148	2 901	1 450	178	(585)	2 723	2 035	34%	38%

INCOME STATEMENT AXA

Period ended December 31, 2003

AXA Consolidated Financial Statements

Gross written premiums
Bank revenues
Fees, commissions and other revenues
Gross revenues
of which ceded premiums
Change in unearned premium reserves
Net investment results
of which change in fair value of separate account assets (a)
of which realized & unrealized gains/losses on UK with-profit assets (a)
of which net investment income and gains/losses
Total revenues
Insurance benefits and claims
Reinsurance ceded, net
Insurance acquisition expenses
Bank operating expenses
Administrative expenses
Total charges
Operating income
Income tax expenses
Equity in income (loss) of unconsolidated entities
Minority interests in income (loss)
ADJUSTED EARNINGS
Goodwill amortization, Group share
Impact from exceptional operations, Group share

Life & Savings (b)	Property & Casualty (c)	International Insurance	Asset Management	Other Financial Services (d)	Holding Companies	Inter-segment Eliminations	Total AXA
46 299	17 093	4 065				-151	67 306
.0 255	1, 0,5	. 005		850		-30	820
513	35	16	3 199	16	0	-277	3 503
46 812	17 128	4 081	3 199	866	0	-458	71 628
740	1 058	1 407				-132	3 073
-6	-231	559				-2	320
25 744	1 018	339	-28	158	-423	26	26 834
14 949							14 949
1 134							1 134
9 661	1 018	339	-28	158	-423	26	10 751
72 551	17 915	4 979	3 171	1 024	-423	-434	98 783
-65 926	-12 052	-3 481				150	-81 309
84	-495	-701				-1	-1 113
-2 797	-2 727	-290				16	-5 798
				-519		16	-502
-2 457	-1 865	-313	-2 769	-323	-93	253	-7 567
-71 096	-17 138	-4 784	-2 769	-841	-93	434	-96 289
1 454	777	194	402	183	-516		2 494
-448	-273	-41	-98	-55	121		-793
19	24	0		-2	1		41
-127	-9	-7	-156	0	7		-292
898	519	147	148	126	-388		1 450
-300	-114	-5	-172	-3			-593
72	43			15	17		148
671	448	142	-24	138	-371		1 005

⁽a) Offset by an adjustment on reserves in insurance benefits and claims resulting in zero adjusted earnings impact.

⁽b) Excluding MONY, please refer to important note for analysis of numbers
(c) Including Unirobe and Direct Seguros accounted for by equity method, please refer to "important notes for analysis of numbers".

⁽d) Including AXA Bausparkasse. Please refer to "Important notes for analysis of numbers".

INCOME STATEMENT AXA

Period ended December 31, 2004

AXA Consolidated Financial Statements

Bank revenues Fees, commissions and other revenues Gross revenues of which ceded premiums Change in unearned premium reserves Net investment results of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss) ADJUSTED EARNINGS	Gross written premiums	
Gross revenues of which ceded premiums Change in unearned premium reserves Net investment results of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	Bank revenues	
of which ceded premiums Change in unearned premium reserves Net investment results of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	Fees, commissions and other revenues	
Change in unearned premium reserves Net investment results of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	Gross revenues	
Net investment results of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	of which ceded premiums	
of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	Change in unearned premium reserves	
of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	Net investment results	
Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	of which change in fair value of separate account assets (a)	
Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	of which realized & unrealized gains/losses on UK with-profit assets (a)	
Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	of which net investment income and gains/losses	
Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	Total revenues	
Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	Insurance benefits and claims	
Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	Reinsurance ceded, net	
Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	Insurance acquisition expenses	
Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	Bank operating expenses	
Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	Administrative expenses	
Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	Total charges	
Equity in income (loss) of unconsolidated entities Minority interests in income (loss)	Operating income	
Minority interests in income (loss)	Income tax expenses	
•	Equity in income (loss) of unconsolidated entities	
ADJUSTED EARNINGS	Minority interests in income (loss)	
	ADJUSTED EARNINGS	
Goodwill amortization, Group share	Goodwill amortization, Group share	
Impact from exceptional operations, Group share		

Life & Savings (b)	Property & Casualty (c)	International Insurance	Asset Management	Other Financial Services (d)	Holding Companies	Inter-segment Eliminations	Total AXA
(1)							
46 251	17 903	3 465				-211	67 407
				821		-30	791
821	42	15	3 364		0	-277	3 966
47 071	17 945	3 480	3 364	821	0	-518	72 164
820	991	1 035				-169	2 678
21	-250	318				-41	47
23 673	1 304	386	-10	52	-482	97	25 021
10 583							10 583
1 694							1 694
11 396	1 304	386	-10	52	-482	97	12 745
70 765	19 000	4 185	3 355	873	-482	-463	97 233
-62 451	-12 083	-2 819				208	-77 145
17	-665	-401				-15	-1 064
-2 888	-3 085	-283				17	-6 239
				-472		18	-454
-2 875	-1 746	-339	-2 589	-280	-164	234	-7 760
-68 198	-17 578	-3 842	-2 589	-752	-164	463	-92 662
2 567	1 421	342	766	121	-647		4 571
-759	-403	-104	-178	-96	195		-1 344
44	30	1		1	0		76
-126	-14	-2	-270	-1	9		-402
1 727	1 035	238	318	26	-442		2 901
-330	-140	-11	-165	-3			-649
-7	12		112		149		267
1 390	907	227	265	22	-292		2 519

⁽a) Offset by an adjustment on reserves in insurance benefits and claims resulting in zero adjusted earnings impact.

⁽b) Including MONY, please refer to important note for analysis of numbers
(c) Excluding Unirobe and including Direct Seguros fully consolidated, please refer to "important notes for analysis of numbers".

⁽d) Excluding AXA Bausparkasse. Please refer to "Important notes for analysis of numbers".

INCOME STATEMENT LIFE & SAVINGS

Period ended December 31, 2003

AXA Consolidated Financial Statements

Gross written premiums
Bank revenues
Pees, commissions and other revenues
Gross revenues
of which ceded premiums
Change in unearned premium reserves
Net investment results
of which change in fair value of separate account assets (a)
of which realized & unrealized gains/losses on UK with-profit assets (a)
of which net investment income and gains/losses
Total revenues
insurance benefits and claims
Reinsurance ceded, net
insurance acquisition expenses
Bank operating expenses
Administrative expenses
Total charges
Operating income
ncome tax expenses
Equity in income (loss) of unconsolidated entities
Minority interests in income (loss)
ADJUSTED EARNINGS
Goodwill amortization, Group share
impact from exceptional operations, Group share

France	United States (b)	United Kingdom	Japan	Germany	Belgium	Southern Europe	Other Countries	Total Life and Savings
10 890	13 357	5 831	6 078	3 428	2 050	1 182	3 482	46 299
	375						137	513
10 890	13 732	5 831	6 078	3 428	2 050	1 182	3 620	46 812
264	237		9	97	3	16	113	740
-2				0			-3	-6
4 548	11 778	6 538	232	652	456	315	1 226	25 744
1 083	9 728	3 714	15	29	37	57	286	14 949
		1 134						1 134
3 465	2 050	1 690	216	623	418	258	940	9 661
15 436	25 510	12 369	6 310	4 080	2 506	1 497	4 843	72 551
-13 644	-23 660	-11 683	-5 724	-3 681	-2 328	-1 375	-3 831	-65 926
-6	118		2	-3	-1	1	-27	84
-684	-568	-383	-382	-278	-128	-68	-307	-2 797
-538	-712	-257	-306	-126	-53	-34	-430	-2 457
-14 872	-24 823	-12 324	-6 410	-4 088	-2 509	-1 475	-4 595	-71 096
565	687	45	-101	-8	-4	22	248	1 454
-141	-157	-2	-132	-20	-51	3	51	-448
2							16	19
-1	0	0	8	3	0	0	-136	-127
425	530	43	-224	-26	-55	24	179	898
-3	-164	-47	-51	-3	-6	-1	-25	-300
	66			-5			12	72
422	433	-4	-275	-33	-60	23	166	671

⁽a) Offset by an adjustment on reserves in insurance benefits and claims resulting in zero adjusted earnings impact.

⁽b) Excluding MONY, please refer to important note for analysis of numbers

INCOME STATEMENT LIFE & SAVINGS

Period ended December 31, 2004

AXA Consolidated Financial Statements

Gross written premiums
Bank revenues
Fees, commissions and other revenues
Gross revenues
of which ceded premiums
Change in unearned premium reserves
Net investment results
of which change in fair value of separate account assets (a)
of which realized & unrealized gains/losses on UK with-profit assets (a)
of which net investment income and gains/losses
Total revenues
Insurance benefits and claims
Reinsurance ceded, net
Insurance acquisition expenses
Bank operating expenses
Administrative expenses
Total charges
Operating income
Income tax expenses
Equity in income (loss) of unconsolidated entities
Minority interests in income (loss)
ADJUSTED EARNINGS
Goodwill amortization, Group share
Impact from exceptional operations, Group share
Net income

France	United States (b)	United Kingdom	Japan	Germany	Belgium	Southern Europe	Other Countries	Total Life and Savings
11 899	12 227	6 309	5 526	3 499	2 203	1 364	3 223	46 251
	653						168	821
11 899	12 880	6 309	5 526	3 499	2 203	1 364	3 391	47 071
291	307		7	93	1	17	104	820
3				0			18	21
4 809	7 733	6 620	762	778	695	378	1 899	23 673
1 156	5 446	3 217	20	33	39	37	635	10 583
		1 694						1 694
3 653	2 287	1 708	742	745	656	341	1 264	11 396
16 711	20 613	12 929	6 288	4 277	2 898	1 742	5 308	70 765
-14 829	-18 117	-12 147	-5 212	-3 828	-2 614	-1 561	-4 143	-62 451
9	47		-2	-17	0	-3	-18	17
-685	-630	-368	-411	-259	-124	-79	-332	-2 888
-619	-961	-329	-266	-128	-46	-30	-496	-2 875
-16 124	-19 660	-12 844	-5 892	-4 232	-2 784	-1 673	-4 990	-68 198
587	953	85	396	45	114	69	318	2 567
-163	-279	24	-191	-86	-10	-23	-29	-759
2							42	44
-1	0	0	-6	4	0	0	-122	-126
425	674	109	199	-38	104	45	209	1 727
4 43	-149	-90	-51	- 38 -3	-8		-26	-330
-3	-149 0	-90	-51	-3 -10	-8	-1	-26 3	-330 -7
	U			-10			3	-7
422	525	19	148	-50	95	44	187	1 390

⁽a) Offset by an adjustment on reserves in insurance benefits and claims resulting in zero adjusted earnings impact.

⁽b) Including MONY, please refer to important note for analysis of numbers

INCOME STATEMENT LIFE & SAVINGS - OTHER COUNTRIES

Period ended December 31, 2003

AXA Consolidated Financial Statements

Gross written premiums Bank revenues Fees, commissions and other revenues Gross revenues of which ceded premiums Change in unearned premium reserves Net investment results of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss) ADJUSTED EARNINGS Goodwill amortization, Group share

Impact from exceptional operations, Group share

Net income

The Netherlands	e Netherlands Australia Hong-Kong New Zealand Hong-Kong		Others	Total Other Countries Life
762	1 573	791	356	3 482
702	1 3/3	791	350	3 402
6	129		3	137
768	1 702	791	359	3 620
18	40	14	41	113
-3		0		-3
311	509	283	123	1 226
22	174	59	30	286
288	335	224	93	940
1 076	2 211	1 073	482	4 843
-876	-1 774	-770	-411	-3 831
-12	-15	-6	6	-27
-91	-118	-57	-40	-307
-53	-301	-52	-24	-430
-1 032	-2 208	-886	-469	-4 595
44	3	187	13	248
-15	62	3	0	51
0	10		6	16
0	-36	-92	-7	-136
30	39	99	12	179
-3	-9	-13	-1	-25
	12			12
27	42	85	12	166

⁽a) Offset by an adjustment on reserves in insurance benefits and claims resulting in zero adjusted earnings impact.

INCOME STATEMENT LIFE & SAVINGS - OTHER COUNTRIES

Period ended December 31, 2004

AXA Consolidated Financial Statements

Gross written premiums
Bank revenues
Fees, commissions and other revenues
Gross revenues
of which ceded premiums
Change in unearned premium reserves
Net investment results
of which change in fair value of separate account assets (a)
of which realized & unrealized gains/losses on UK with-profit assets (a)
of which net investment income and gains/losses
Total revenues
Insurance benefits and claims
Reinsurance ceded, net
Insurance acquisition expenses
Bank operating expenses
Administrative expenses
Total charges
Operating income
Income tax expenses
Equity in income (loss) of unconsolidated entities
Minority interests in income (loss)
ADJUSTED EARNINGS
Goodwill amortization, Group share
Impact from exceptional operations, Group share
Net income

The Netherlands	Australia New Zealand	Hong-Kong	Others	Total Other Countries Life
795	1 344	749	335	3 223
7	155	1	5	168
802	1 499	751	340	3 391
18	32	16	38	104
19		-1		18
451	1 010	308	129	1 899
149	449	19	17	635
303	561	288	112	1 264
1 272	2 509	1 057	469	5 308
-960	-1 999	-804	-381	-4 143
-3	-12	-3	0	-18
-80	-153	-56	-43	-332
-119	-295	-50	-32	-496
-1 162	-2 460	-913	-455	-4 990
111	50	143	15	318
-39	10	-1	1	-29
0	38		4	42
0	-47	-69	-6	-122
71	50	74	14	209
-3	-9	-13	-1	-26
3				3
72	41	60	13	187

⁽a) Offset by an adjustment on reserves in insurance benefits and claims resulting in zero adjusted earnings impact.

INCOME STATEMENT PROPERTY & CASUALTY

Period ended December 31, 2003

AXA Consolidated Financial Statements

Gross written premiums
Bank revenues
Fees, commissions and other revenues
Gross revenues
of which ceded premiums
Change in unearned premium reserves
Net investment results
of which change in fair value of separate account assets (a)
of which realized & unrealized gains/losses on UK with-profit assets (a)
of which net investment income and gains/losses
Total revenues
Insurance benefits and claims
Reinsurance ceded, net
Insurance acquisition expenses
Bank operating expenses
Administrative expenses
Total charges
Operating income
Income tax expenses
Equity in income (loss) of unconsolidated entities
Minority interests in income (loss)
ADJUSTED EARNINGS
Goodwill amortization, Group share
Impact from exceptional operations, Group share
Net income

France	Germany	United Kingdom & Ireland	Belgium	Southern Europe (1)	Other Countries	Total P&C
4 640	2 852	4 203	1 413	2 577	1 408	17 093
		35				35
4 640	2 852	4 238	1 413	2 577	1 408	17 128
343	262	164	58	103	128	1 058
-45	22	-56	-13	-117	-23	-231
433	-93	142	227	152	157	1 018
433	-93	142	227	152	157	1 018
5 028	2 781	4 325	1 628	2 613	1 542	17 915
-3 467	-1 885	-2 887	-1 010	-1 845	-957	-12 052
-118	-111	-114	-31	-53	-68	-495
-533	-396	-818	-284	-432	-264	-2 727
-548	-510	-385	-129	-161	-132	-1 865
-4 665	-2 902	-4 205	-1 453	-2 491	-1 422	-17 138
363	-121	120	174	121	120	777
-96	-82	7	-56	-1	-44	-273
	3			3	17	24
0	16	0	0	0	-25	-9
266	-183	127	118	123	68	519
-8	-14	-48	-18	-4	-23	-114
	43				0	43
258	-154	78	100	120	46	448

⁽¹⁾ Including Direct Seguros accounted for by equity method. Please see "Important notes for analysis of numbers".

INCOME STATEMENT PROPERTY & CASUALTY

Period ended December 31, 2004

AXA Consolidated Financial Statements

Bank revenues Fees, commissions and other revenues Gross revenues of which ceded premiums Change in unearned premium reserves Net investment results of which change in fair value of separate account assets (a) of which change in fair value of separate account assets (a) of which nealized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities
Gross revenues of which ceded premiums Change in unearned premium reserves Net investment results of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses
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Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses
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Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses
Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses
Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses
Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses
Administrative expenses Total charges Operating income Income tax expenses
Total charges Operating income Income tax expenses
Operating income Income tax expenses
Income tax expenses
•
Equity in income (loss) of unconsolidated entities
Minority interests in income (loss)
ADJUSTED EARNINGS
Goodwill amortization, Group share
Impact from exceptional operations, Group share
Net income

France	Germany	United Kingdom & Ireland	Belgium	Southern Europe (1)	Other Countries	Total P&C
4 932	2 815	4 451	1 443	2 901	1 361	17 903
4 932	2 813	4 431	1 443	2 901	1 301	17 903
		42				42
4 932	2 815	4 493	1 443	2 901	1 361	17 945
387	194	165	53	88	104	991
-70	12	-28	-1	-150	-12	-250
432	100	261	237	203	71	1 304
432	100	261	237	203	71	1 304
5 294	2 927	4 725	1 679	2 954	1 421	19 000
-3 406	-1 839	-2 875	-1 055	-2 036	-873	-12 083
-275	-127	-119	-21	-60	-62	-665
-713	-369	-992	-287	-462	-262	-3 085
-434	-459	-397	-123	-181	-151	-1 746
-4 828	-2 794	-4 383	-1 486	-2 738	-1 349	-17 578
465	133	342	193	216	71	1 421
-161	-59	-68	-50	-71	6	-403
	3				27	30
0	-6	0	0	0	-7	-14
304	71	274	142	145	98	1 035
-8	-10	-42	-18	-5	-57	-140
		12			0	12
297	60	244	125	141	41	907

⁽¹⁾ Including Direct Seguros fully consolidated. Please see "Important notes for analysis of numbers".

INCOME STATEMENT PROPERTY & CASUALTY - OTHER COUNTRIES

Period ended December 31, 2003

AXA Consolidated Financial Statements

Gross written premiums
Bank revenues
Fees, commissions and other revenues
Gross revenues
of which ceded premiums
Change in unearned premium reserves
Net investment results
of which change in fair value of separate account assets (a)
of which realized & unrealized gains/losses on UK with-profit assets (a)
of which net investment income and gains/losses
of miles her investment income and gainst tosses
Total revenues
Insurance benefits and claims
Reinsurance ceded, net
Insurance acquisition expenses
Bank operating expenses
Administrative expenses
Total charges
Operating income
Income tax expenses
Equity in income (loss) of unconsolidated entities
Minority interests in income (loss)
ADJUSTED EARNINGS
Goodwill amortization, Group share
Impact from exceptional operations, Group share
Net income

Canada	The Netherlands (1)	Others	Total Other Countries P&C
761	248	398	1 408
761	248	398	1 408
54	17	56	128
-29	20	-14	-23
45	28	85	157
45	28	85	157
777	296	469	1 542
-494	-189	-274	-957
-31	-20	-17	-68
-133 -67	-56 -17	-76 -48	-264 -132
-725	-282	-415	-1 422
52	14	54	120
-14	-4	-26	-44
		17	17
0	0	-24	-25
37	10	21	68
-14	-5	-3	-23
		0	0
23	5	18	46

⁽¹⁾ Including Unirobe. Please see "Important notes for analysis of numbers".

INCOME STATEMENT PROPERTY & CASUALTY - OTHER COUNTRIES

Period ended December 31, 2004

AXA Consolidated Financial Statements

Gross written premiums Bank revenues Fees, commissions and other revenues Gross revenues of which ceded premiums Change in unearned premium reserves Net investment results of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Fotal revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Fotal charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Gross revenues of which ceded premiums Change in unearned premium reserves Net investment results of which change in fair value of separate account assets (a) of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Fotal revenues Insurance benefits and claims Reinsurance acquisition expenses Bank operating expenses Administrative expenses Fotal charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Gross revenues of which ceded premiums Change in unearned premium reserves Net investment results of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Fotal revenues insurance benefits and claims Reinsurance acquisition expenses Bank operating expenses Administrative expenses Crotal charges Operating income income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
of which ceded premiums Change in unearned premium reserves Net investment results of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
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Change in unearned premium reserves Net investment results of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Fotal revenues insurance benefits and claims Reinsurance ceded, net insurance acquisition expenses Bank operating expenses Administrative expenses Fotal charges Operating income income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
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of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Fotal revenues insurance benefits and claims Reinsurance ceded, net insurance acquisition expenses Bank operating expenses Administrative expenses Fotal charges Operating income income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Fotal revenues insurance benefits and claims Reinsurance ceded, net insurance acquisition expenses Bank operating expenses Administrative expenses Fotal charges Operating income income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Fotal revenues insurance benefits and claims Reinsurance ceded, net insurance acquisition expenses Bank operating expenses Administrative expenses Fotal charges Operating income income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
of which net investment income and gains/losses Fotal revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Fotal charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Fotal charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Fotal charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Fotal charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Insurance acquisition expenses Bank operating expenses Administrative expenses Fotal charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Bank operating expenses Administrative expenses Fotal charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Administrative expenses Fotal charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Operating income income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Minority interests in income (loss)
•
ADJUSTED EARNINGS
Goodwill amortization, Group share
impact from exceptional operations, Group share
Net income

Canada	The Netherlands (1)	Others	Total Other Countries P&C
746	212	403	1 361
-10	212	402	1.261
746	212	403	1 361
44	14	46	104
-6	7	-13	-12
50	28	-6	71
50	28	-6	71
789	247	384	1 421
-456	-156	-261	-873
-28	-10	-24	-62
-143	-46	-73	-262
-70	-34	-47	-151
-697	-247	-405	-1 349
92	1	-21	71
-27	-1	33	6
		27	27
0	0	-6	-7
65	0	33	98
-20	-33	-3	-57
		0	0
44	-33	30	41

⁽¹⁾ Excluding Unirobe. Please refer to "Important notes for analysis of numbers".

INCOME STATEMENT INTERNATIONAL INSURANCE

Period ended December 31, 2003

AXA Consolidated Financial Statements

Gross written premiums
Bank revenues
Fees, commissions and other revenues
Gross revenues
of which ceded premiums
Change in unearned premium reserves
Net investment results
of which change in fair value of separate account assets (a)
of which realized & unrealized gains/losses on UK with-profit assets (a)
of which net investment income and gains/losses
Total revenues
Insurance benefits and claims
Reinsurance ceded, net
Insurance acquisition expenses
Bank operating expenses
Administrative expenses
Total charges
Operating income
Income tax expenses
Equity in income (loss) of unconsolidated entities
Minority interests in income (loss)
ADJUSTED EARNINGS
Goodwill amortization, Group share
Impact from exceptional operations, Group share
Net income

AXA Re (1)	ACS Assurance	AXA Cessions	Reinsurance & Large Risks	Other Transnational Activities	Total International
1 918	1 556	87	3 561	504	4 065
	15		15	1	16
1 918	1 571	87	3 576	505	4 081
597	674	82	1 352	55	1 407
558	8	1	567	-8	559
236	42	10	287	52	339
236	42	10	287	52	339
2 712	1 620	98	4 430	549	4 979
-1 904	-1 048	-87	-3 038	-442	-3 481
-404	-370	34	-740	39	-701
-122	-100	-17	-238	-52	-290
-111	-96	-4	-211	-101	-313
-2 540	-1 614	-73	-4 228	-556	-4 784
171	6	25	202	-7	194
-18	-11	-9	-38	-3	-41
0			0	0	0
-7	0	0	-7	-1	-7
146	-5	16	157	-10	147
-5	-3	10	-5	-10	-5
-5			-3	U	-3
142	-5	16	153	-11	142

⁽¹⁾ Excluding transfer of AXA RE US entities put in run-off from AXA RE segment to Other Transnational Activities

INCOME STATEMENT INTERNATIONAL INSURANCE

Period ended December 31, 2004

AXA Consolidated Financial Statements

Bank revenues Fees, commissions and other revenues Gross revenues of which ceded premiums Change in unearned premium reserves Net investment results of which change in fair value of separate account assets (a) of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Gross revenues of which ceded premiums Change in unearned premium reserves Net investment results of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
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Change in unearned premium reserves Net investment results of which change in fair value of separate account assets (a) of which realized & unrealized gains/losses on UK with-profit assets (a) of which net investment income and gains/losses Total revenues Insurance benefits and claims Reinsurance ceded, net Insurance acquisition expenses Bank operating expenses Administrative expenses Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
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Total charges Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Operating income Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Income tax expenses Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Equity in income (loss) of unconsolidated entities Minority interests in income (loss)
Minority interests in income (loss)
ADJUSTED EARNINGS
Goodwill amortization, Group share
Impact from exceptional operations, Group share

AXA Re (1)	ACS Assurance	AXA Cessions	Reinsurance & Large Risks	Other Transnational Activities	Total International
1 069	1 502	94	2 664	801	3 465
	15		15	0	15
1 069	1 517	94	2 680	801	3 480
226	592	86	904	132	1 035
231	3	1	235	83	318
162	120	10	292	94	386
162	120	10	292	94	386
1 462	1 641	104	3 206	978	4 185
-1 116	-923	-54	-2 093	-726	-2 819
111	-404	-2	-395	-6	-401
-95	-108	-18	-221	-63	-283
-88	-91	-4	-183	-157	-339
-1 288	-1 525	-78	-2 891	-951	-3 842
174	115	25	315	28	342
-32	-30	-9	-71	-33	-104
0			0	1	1
0	-1	0	-1	-1	-2
142	84	17	243	-5	238
-10	04	1.7	-10	0	-11
-10			-10	0	-11
131	84	17	233	-6	227

⁽¹⁾ Including transfer of AXA RE US entities put in run-off from AXA RE segment to Other Transnational Activities

INCOME STATEMENT FINANCIAL SERVICES

Period ended December 31, 2003

AXA Consolidated Financial Statements

Gross written premiums
Bank revenues
Fees, commissions and other revenues
Gross revenues
of which ceded premiums
Change in unearned premium reserves
Net investment results
of which change in fair value of separate account assets (a)
of which realized & unrealized gains/losses on UK with-profit assets (a)
of which net investment income and gains/losses
Total revenues
Insurance benefits and claims
Reinsurance ceded, net
Insurance acquisition expenses
Bank operating expenses
Administrative expenses
Total charges
Operating income
Income tax expenses
Equity in income (loss) of unconsolidated entities
Minority interests in income (loss)
ADJUSTED EARNINGS
Goodwill amortization, Group share
Impact from exceptional operations, Group share
Net income

Alliance Capital	AXA Investment Managers	Total Asset Management	Other Financial Services (1)	Total Financial Services
			850	850
2 416	783	3 199	830 16	3 215
2 410	763	3 199	10	3 213
2 416	783	3 199	866	4 065
-41	13	-28	158	130
-41	13	-28	158	130
2 375	796	3 171	1 024	4 195
2315	790	31/1	1 024	4 195
			-519	-519
-2 100	-669	-2 769	-323	-3 092
-2 100	-669	-2 769	-841	-3 610
275	127	402	183	585
-62	-36	-98	-55	-152 -2
-141	-15	-156	-2 0	-2 -156
-141	-13	-130	Ü	-130
72	76	148	126	274
-161	-10	-172	-3	-174
			15	15
-89	65	-24	138	115
-09	03	-24	136	113

⁽¹⁾ Including AXA Bausparkasse. Please refer to "Important notes for analysis of numbers"

INCOME STATEMENT FINANCIAL SERVICES

Period ended December 31, 2004

AXA Consolidated Financial Statements

Gross written premiums
Bank revenues
Fees, commissions and other revenues
Gross revenues
of which ceded premiums
Change in unearned premium reserves
Net investment results
of which change in fair value of separate account assets (a)
of which realized & unrealized gains/losses on UK with-profit assets (a)
of which net investment income and gains/losses
Total revenues
Insurance benefits and claims
Reinsurance ceded, net
Insurance acquisition expenses
Bank operating expenses
Administrative expenses
Total charges
Operating income
Income tax expenses
Equity in income (loss) of unconsolidated entities
Minority interests in income (loss)
ADJUSTED EARNINGS
Goodwill amortization, Group share
Impact from exceptional operations, Group share
Net income

Alliance Capital	(2)	AXA Investment Managers	Total Asset Management	Other Financial Services (1)	Total Financial Services
				821	821
2 4	121	944	3 364		3 364
2 4	121	944	3 364	821	4 185
	-36	27	-10	52	43
	-36	27	-10	52	43
23	884	970	3 355	873	4 228
				-472	-472
-1 7	797	-792	-2 589	-280	-2 869
-17	97	-792	-2 589	-752	-3 341
5	87	179	766	121	887
-1	125	-53	-178	-96	-274
				1	1
-2	252	-18	-270	-1	-270
2	210	108	318	26	344
-1	152	-13	-165	-3	-169
1	12		112		112
1	170	95	265	22	287

⁽¹⁾ Excluding AXA Bausparkasse sold in 2004. Please refer to "Important notes for analysis of numbers"

⁽²⁾ The state tax is now presented in income tax expenses. This item was previously presented in administrative expenses in December 2003 for an amount of €28 million.

INCOME STATEMENT HOLDING COMPANIES

Period ended December 31, 2003

AXA Consolidated Financial Statements

Gross written premiums
Bank revenues
Fees, commissions and other revenues
Gross revenues
of which ceded premiums
Change in unearned premium reserves
Net investment results
of which change in fair value of separate account assets (a)
of which realized & unrealized gains/losses on UK with-profit assets (a)
of which net investment income and gains/losses
Total revenues
Insurance benefits and claims
Reinsurance ceded, net
Insurance acquisition expenses
Bank operating expenses
Administrative expenses
Total charges
Operating income
Income tax expenses
Equity in income (loss) of unconsolidated entities
Minority interests in income (loss)
ADJUSTED EARNINGS
Goodwill amortization, Group share
Impact from exceptional operations, Group share
Net income

AXA	Other French Holdings	Other Foreign Holdings	Total Holdings
0			0
0			0
-188	-15	-220	-423
-188	-15	-220	-423
-188	-15	-220	-423
-121	24	3	-93
-121	24	3	-93
-308	9	-217	-516
83	-19	56	121
		1	1
	1	6	7
-225	-9	-154	-388
		17	17
-225	-9	-137	-371

INCOME STATEMENT HOLDING COMPANIES

Period ended December 31, 2004

AXA Consolidated Financial Statements

Gross written premiums
Bank revenues
Fees, commissions and other revenues
Gross revenues
of which ceded premiums
Change in unearned premium reserves
Net investment results
of which change in fair value of separate account assets (a)
of which realized & unrealized gains/losses on UK with-profit assets (a)
of which net investment income and gains/losses
Total revenues
Insurance benefits and claims
Reinsurance ceded, net
Insurance acquisition expenses
Bank operating expenses
Administrative expenses
Total charges
Operating income
Income tax expenses
Equity in income (loss) of unconsolidated entities
Minority interests in income (loss)
ADJUSTED EARNINGS
Goodwill amortization, Group share
Impact from exceptional operations, Group share
Net income

AXA	Other French Holdings	Other Foreign Holdings	Total Holdings
0			0
0			0
-229	21	-274	-482
-22)	21	-214	-402
-229	21	-274	-482
-229	21	-274	-482
146	5	-23	164
-146	5	-23	-164
-146	5	-23	-164
-375	25	-297	-647
167	-26	54	195
	0	0 9	0 9
	Ü	9	9
-208	0	-234	-442
		149	149
-208	0	-84	-292

NET INVESTMENT RESULTS AXA

Period ended December 31, 2003

(euro million)

AXA Consolidated Financial Statements

Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Interest expenses
Other investment expenses
Net investment income
Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Net investment gains / losses
Sub-Total
Change in fair value of separate account assets
Realized & unrealized gains/losses on UK with-profit assets
Net investment results before eliminations

Life & Savings (a)	Property & Casualty (b)	International Insurance	Asset Management	Other Financial Services (c)	Holding Companies	Inter-segment Eliminations	Total AXA
621	134	8	0	-2	-1		761
7 084	787	261			15	-17	8 131
1 762	353	24	9	4	67		2 219
1 196	51	29			9	-222	1 063
455	113	64	9	2	230	-153	720
-152	-38	-46	-45		-755	333	-702
-427	-121	-21	-3	-18	-13	84	-520
10 539	1 279	319	-31	-15	-446	26	11 671
59	68	0		3	0		131
164	5	53		145	-4		363
-1 088	-330	-13	3	8	34		-1 385
-34	-1		0				-35
21	-4	-20	0	16	-7	0	6
-877	-260	20	3	173	23	0	-919
9 662	1 018	339	-28	158	-423	26	10 752
14 949							14 949
1 134							1 134
25 745	1 018	339	-28	158	-423	26	26 835

⁽a) Excluding Mony. Please refer to "important notes for analysis of numbers".

⁽b) Including Unirobe and Direct Seguros accounted for by equity method, please refer to "important notes for analysis of numbers".

⁽c) Including AXA Bausparkasse. Please refer to "Important notes for analysis of numbers".

NET INVESTMENT RESULTS AXA

Period ended December 31, 2004

AXA Consolidated Financial Statements

Real estate	
Fixed maturities	
Equity investments & Mutual Funds in bonds	
Mortgage, policy and other loans	
Others	
Interest expenses	
Other investment expenses	
Net investment income	
Real estate	
Fixed maturities	
Equity investments & Mutual Funds in bonds	
Mortgage, policy and other loans	
Others	
Net investment gains / losses	
Sub-Total	
Change in fair value of separate account assets	
Realized & unrealized gains/losses on UK with-profit assets	
Net investment results before eliminations	

Life & Savings (a)	Property & Casualty (b)	International Insurance	Asset Management	Other Financial Services (c)	Holding Companies	Inter-segment Eliminations	Total AXA
603	123	19	0	1	0	0	745
7 334	868	249			3	-47	8 407
1 968	364	29	18	3	25		2 407
1 145	40	42			8	-211	1 025
602	147	42	12	25	320	-337	812
-227	-23	-65	-40	-3	-836	478	-716
-482	-154	-30	-3	-14	-22	214	-492
10 943	1 364	286	-13	13	-502	97	12 186
157	56	0			0		214
368	10	33		48	-7		452
-19	-97	63	4	-9	-4		-62
-2	-2		0	0			-4
-51	-26	5	0	1	31	0	-41
453	-59	101	4	40	20	0	558
11 396	1 304	387	-10	52	-482	97	12 745
10 583							10 583
1 694							1 694
23 673	1 304	387	-10	52	-482	97	25 021

⁽a) Including Mony. Please refer to "important notes for analysis of numbers"
(b) Excluding Unirobe and including Direct Seguros fully consolidated, please refer to "important notes for analysis of numbers".
(c) Excluding AXA Bausparkasse. Please refer to "Important notes for analysis of numbers".

NET INVESTMENT RESULTS LIFE & SAVINGS

Period ended December 31, 2003

AXA Consolidated Financial Statements

Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Interest expenses
Other investment expenses
Net investment income
Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Net investment gains / losses
Sub-Total
Change in fair value of separate account assets
Realized & unrealized gains/losses on UK with-profit assets
Net investment results before eliminations

France	United States (a)	United Kingdom	Japan	Germany	Belgium	Southern Europe	Other Countries	Total Life and Savings
211	123	206	3	44	15	3	16	621
2 326	1 615	1 072	416	564	295	266	531	7 084
491	58	335	88	422	193	11	165	1 762
68	534	18	110	226	57	18	165	1 196
392	-20	8	-25	2	7	7	84	455
-8	-48	-18	-35	-22	-1	-1	-17	-152
-136	-128		-32	-36	-4	-20	-70	-427
3 344	2 133	1 621	525	1 199	561	283	874	10 539
106	12	0	-1	-13	1	-1	-45	59
10	-62	14	-17	150	52	20	-3	164
28	-29	55	-262	-714	-199	-44	76	-1 088
	-5	0	-31	-7	-9		17	-34
-23	1		2	9	12	0	21	21
121	-83	70	-308	-576	-142	-26	66	-877
3 465	2 050	1 690	217	623	418	258	940	9 662
1 083	9 728	3 714	15	29	37	57	286	14 949
		1 134						1 134
4 548	11 778	6 538	232	652	456	315	1 226	25 745

⁽a) Excluding Mony. Please refer to "important notes for analysis of numbers"

NET INVESTMENT RESULTS LIFE & SAVINGS

Period ended December 31, 2004

AXA Consolidated Financial Statements

Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Interest expenses
Other investment expenses
Net investment income
Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Net investment gains / losses
Sub-Total
Change in fair value of separate account assets
Realized & unrealized gains/losses on UK with-profit assets
Net investment results before eliminations

(euro million)

France	United States (a)	United Kingdom	Japan	Germany	Belgium	Southern Europe	Other Countries	Total Life and Savings
189	133	203	3	40	16	3	16	603
2 309	1 670	1 205	456	562	290	275	566	7 334
605	86	352	214	329	246	18	117	1 968
72	540	19	90	217	50	17	139	1 145
455	-14	66	-23	-7	25	31	70	602
-3	-57	-24	-55	-33	0	-1	-54	-227
-148	-140	-112	-9	-27	-4	-19	-23	-482
3 479	2 219	1 708	676	1 081	623	324	833	10 943
76	38	0	0	-46	-1	1	90	157
46	25	0	149	102	4	5	37	368
52	0	0	-53	-380	37	11	314	-19
1	6	0	8	-11	-7		1	-2
0	0	0	-38	-2	0	0	-11	-51
174	69	1	66	-337	33	17	431	453
3 653	2 287	1 708	742	745	656	341	1 264	11 396
1 156	5 446	3 217	20	33	39	37	635	10 583
		1 694						1 694
4 809	7 733	6 620	762	778	695	378	1 899	23 673

(a) Including Mony. Please refer to "important notes for analysis of numbers"

NET INVESTMENT RESULTS LIFE & SAVINGS - OTHER COUNTRIES

(euro million)

Period ended December 31, 2003

AXA Consolidated Financial Statements

Real estate	
Fixed maturities	
Equity investments & Mutual Funds in bonds	
Mortgage, policy and other loans	
Others	
Interest expenses	
Other investment expenses	
Net investment income	
Real estate	
Fixed maturities	
Equity investments & Mutual Funds in bonds	
Mortgage, policy and other loans	
Others	
Net investment gains / losses	
Sub-Total	
Change in fair value of separate account assets	
Realized & unrealized gains/losses on UK with-profit assets	

The Netherlands	Australia New Zealand	Hong-Kong Others		Total Other Countries Life
3	11	1	1	16
148	179	117	86	531
11	129	19	6	165
133	20	11	1	165
19	60	2	3	84
-8	-6	-1	-2	-17
-13	-46	-8	-3	-70
293	346	143	92	874
5	1	-51	1	-45
19	-53	32	-2	-3
-29	41	61	4	76
	17		0	17
0	-17	39	-2	21
-5	-11	81	1	66
288	335	224	93	940
22	174	59	30	286
311	509	283	123	1 226

NET INVESTMENT RESULTS LIFE & SAVINGS - OTHER COUNTRIES

(euro million)

Period ended December 31, 2004

AXA Consolidated Financial Statements

Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Interest expenses
Other investment expenses
Net investment income
Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Net investment gains / losses
Sub-Total
Change in fair value of separate account assets
Realized & unrealized gains/losses on UK with-profit assets
Net investment results before eliminations

The Netherlands	Australia New Zealand	Hong-Kong Others		Total Other Countries Life
2	11	1	1	16
142	231	111	82	566
12	79	21	5	117
110	17	11	1	139
20	23	23	4	70
-8	-37	-7	-2	-54
-10	-1	-8	-3	-23
268	323	152	89	833
33	31	25	1	90
11	-3	28	0	37
-9	225	76	22	314
	1			1
-1	-17	7	0	-11
35	238	136	22	431
303	561	288	112	1 264
149	449	19	17	635
451	1 010	308	129	1 899

NET INVESTMENT RESULTS PROPERTY & CASUALTY

Period ended December 31, 2003

AXA Consolidated Financial Statements

Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Interest expenses
Other investment expenses
•
Net investment income
Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Net investment gains / losses
Sub-Total
Change in fair value of separate account assets
Realized & unrealized gains/losses on UK with-profit assets
<u></u>
Net investment results before eliminations

France	Germany	United Kingdom & Ireland	Belgium	Southern Europe (1)	Other Countries (2)	Total P&C
59	32	-1	29	12	3	134
250	98	138	143	103	55	787
91	106	36	58	19	42	353
5	18	4	17	1	6	51
25	16	60	1	3	8	113
-9	-17	-7	0	-3	-3	-38
-27	-71	-1	-5	-11	-7	-121
396	182	230	242	124	105	1 279
52	4	-3	3	11	1	68
-1	-25	2	12	2	15	5
10	-267	-82	-43	16	36	-330
	0		0	0	0	-1
-24	13	-5	13	0	0	-4
37	-275	-88	-16	28	52	-260
433	-93	142	227	152	157	1 018
433	-93	142	227	152	157	1 018

- (1) Including Direct Seguros accounted for by equity method. Please refer to "Important notes for analysis of numbers".
- (2) Including Unirobe. please refer to "important notes for analysis of numbers".

NET INVESTMENT RESULTS **PROPERTY & CASUALTY**

Period ended December 31, 2004

AXA Consolidated Financial Statements

Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Interest expenses
Other investment expenses
Net investment income
Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Equity investments & Mutual Funds in bonds Mortgage, policy and other loans
• •
Mortgage, policy and other loans
Mortgage, policy and other loans
Mortgage, policy and other loans Others

Realized & unrealized gains/losses on UK with-profit assets

Net investment results before eliminations

France	Germany	United Kingdom & Ireland	Belgium	Southern Europe (1)	Other Countries (2)	Total P&C
53	26	-1	30	14	1	123
263	113	176	138	121	57	868
108	98	29	66	27	35	364
5	14		16	1	5	40
56	6	75	-8	1	17	147
-7	-6	-8	0	-1	-2	-23
-30	-82	-6	-4	-10	-22	-154
447	168	265	238	153	91	1 364
12	-20	1	5	49	8	56
1	-3	-1	2	2	9	10
-27	-27	3	-7	-1	-38	-97
-2	-2		0	0	2	-2
0	-17	-7	-1	0	0	-26
-15	-68	-4	-1	50	-20	-59
432	100	261	237	203	71	1 304
432	100	261	237	203	71	1 304

⁽¹⁾ Including Direct Seguros fully consolidated. Please refer to "Important notes for analysis of numbers". (2) Excluding Unirobe. Please refer to "important notes for analysis of numbers".

NET INVESTMENT RESULTS PROPERTY & CASUALTY - OTHER COUNTRIES

Period ended December 31, 2003

AXA Consolidated Financial Statements

Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Interest expenses
Other investment expenses
Net investment income
Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Net investment gains / losses
Sub-Total
Change in fair value of separate account assets
Realized & unrealized gains/losses on UK with-profit assets
Net investment results before eliminations

Canada The Netherlands (1)		Others	Total Other Countries P&C
0	1	2	3
27	19	10	55
11	0	31	42
2	3	1	6
4	2	3	8
0	-2		-3
-2	0	-5	-7
41	22	42	105
		1	1
7	6	2	15
-4		40	36
0	0	0	0
1	-1	0	0
		42	50
45	28	43	52
45	28	85	157

⁽¹⁾ Including Unirobe. Please refer to "Important notes for analysis of numbers".

NET INVESTMENT RESULTS PROPERTY & CASUALTY - OTHER COUNTRIES

Period ended December 31, 2004

AXA Consolidated Financial Statements

(euro million)

Real estate Fixed maturities Equity investments & Mutual Funds in bonds Mortgage, policy and other loans Others Interest expenses Other investment expenses Net investment income Real estate Fixed maturities Equity investments & Mutual Funds in bonds Mortgage, policy and other loans Others Net investment gains / losses Sub-Total Change in fair value of separate account assets Realized & unrealized gains/losses on UK with-profit assets Net investment results before eliminations

Canada	Canada The Netherlands (1)		Total Other Countries P&C
0		1	1
30	17	9	57
11	0	23	35
1	2	1	5
3	1	13	17
0	-2		-2
-2	0	-19	-22
44	19	28	91
	6	2	8
7	3	-1	9
-2	0	-37	-38
0	0	1	2
0	0		0
6	9	-34	-20
50	28	-6	71
50	28	-6	71

⁽¹⁾ Excluding Unirobe. Please refer to "Important notes for analysis of numbers".

NET INVESTMENT RESULTS INTERNATIONAL INSURANCE

Period ended December 31, 2003

AXA Consolidated Financial Statements

Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Interest expenses
Other investment expenses
Net investment income
Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Net investment gains / losses
Sub-Total
Change in fair value of separate account assets
Realized & unrealized gains/losses on UK with-profit assets
Net investment results before eliminations

AXA Re (1)	ACS Assurance	AXA Cessions	Reinsurance & Large Risks	Other Transnational Activities (1)	Total International
0	8		8	1	8
153	76	3	232	29	261
8	14	0	22	2	24
25	0	0	26	4	29
14	21	11	46	17	64
-12	-34	0	-46	0	-46
-7	-4	-6	-17	-4	-21
181	82	8	271	49	319
0	0		0	0	0
39	13	0	52	2	53
13	-31	4	-14	1	-13
3	-22	-3	-21	0	-20
55	-40	2	17	3	20
236	42	10	287	52	339
236	42	10	287	52	339

⁽¹⁾ Excluding transfer of AXA RE US entities put in run-off from AXA RE segment to Other Transnational Activities

NET INVESTMENT RESULTS INTERNATIONAL INSURANCE

Period ended December 31, 2004

AXA Consolidated Financial Statements

Real estate						
Fixed maturities						
Equity investments & Mutual Funds in bonds						
Mortgage, policy and other loans						
Others						
Interest expenses						
Other investment expenses						
Net investment income						
Real estate						
Fixed maturities						
Equity investments & Mutual Funds in bonds						
Mortgage, policy and other loans						
Others						
Net investment gains / losses						
Sub-Total						
Change in fair value of separate account assets						
Realized & unrealized gains/losses on UK with-profit assets						
Net investment results before eliminations						

AXA Re (1)	ACS Assurance	AXA Cessions	Reinsurance & Large Risks	Other Transnational Activities (1)	Total International
10	8		19	0	19
85	89	3	177	72	249
8	17	0	25	3	29
40	0	2	42	0	42
6	20	5	31	11	42
-11	-41	0	-51	-14	-65
-22	-4	-1	-27	-3	-30
118	89	9	215	70	286
	-1		-1	2	0
15	6	1	22	11	33
27	26	0	53	11	63
3	0	1	4	1	5
45	31	1	77	24	101
162	120	10	292	95	387
162	120	10	292	95	387

⁽¹⁾ Including transfer of AXA RE US entities put in run-off from AXA RE segment to Other Transnational Activities

NET INVESTMENT RESULTS FINANCIAL SERVICES

Period ended December 31, 2003

AXA Consolidated Financial Statements

Real estate							
Fixed maturities							
Equity investments & Mutual Funds in bonds							
Mortgage, policy and other loans							
Others							
Interest expenses							
Other investment expenses							
Net investment income							
Real estate							
Fixed maturities							
Equity investments & Mutual Funds in bonds							
Mortgage, policy and other loans							
Others							
<u> </u>							
Net investment gains / losses							
Sub-Total							
Change in fair value of separate account assets							
Realized & unrealized gains/losses on UK with-profit assets							
Net investment results before eliminations							

Alliance Capital	AXA Investment Managers	Total Asset Management	Other Financial Services (1)	Total Financial Services
	0	0	-2	-3
	9	9	4	13
	9	9	2	11
-45	0	-45		-45
	-3	-3	-18	-22
-45	14	-31	-15	-45
			3	3
			145	145
4	-1	3	8	12
	0	0		0
	0	0	16	16
4	-1	3	173	176
-41	13	-28	158	130
-41	13	-28	158	130

⁽¹⁾ Including AXA Bausparkasse. Please refer to "Important notes for analysis of numbers"

NET INVESTMENT RESULTS FINANCIAL SERVICES

Period ended December 31, 2004

AXA Consolidated Financial Statements

Real estate	
Fixed maturities	
Equity investments & Mutual Funds in bonds	
Mortgage, policy and other loans	
Others	
Interest expenses	
Other investment expenses	
Net investment income	
Real estate	
Fixed maturities	
Equity investments & Mutual Funds in bonds	
Mortgage, policy and other loans	
Others	
Net investment gains / losses	
Sub-Total	
Change in fair value of separate account assets	
Realized & unrealized gains/losses on UK with-profit assets	
Net investment results before eliminations	

Alliance Capital	AXA Investment Managers	Total Asset Management	Other Financial Services (1)	Total Financial Services
	0	0	1	1
	18	18	3	21
	12	12	25	37
-40	0	-40	-3	-43
	-3	-3	-14	-18
-40	27	-13	13	-1
-40	21	-13	13	-1
			48	48
4	0	4	-9	-5
	0	0	0	0
	0	0	1	1
4	0	4	40	44
-36	27	-10	52	43
-36	27	-10	52	43

⁽¹⁾ Excluding AXA Bausparkasse sold in 2004. Please refer to "Important notes for analysis of numbers"

NET INVESTMENT RESULTS HOLDING COMPANIES

Period ended December 31, 2003

(euro million)

Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Interest expenses
Other investment expenses
Net investment income
Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Net investment gains / losses
Sub-Total
Change in fair value of separate account assets
Realized & unrealized gains/losses on UK with-profit assets
Net investment results before eliminations

AXA	Other French Holdings	Other Foreign Holdings	Total Holdings
		-1	-1
		15	15
19	5	44	67
2	7		9
121	16	94	230
-369	-19	-368	-755
	-9	-4	-13
-226	0	-220	-446
		0	0
0		-4	-4
38	-15	11	34
		-7	-7
38	-15	0	23
-188	-15	-220	-423
-188	-15	-220	-423

NET INVESTMENT RESULTS HOLDING COMPANIES

Period ended December 31, 2004

AXA Consolidated Financial Statements

Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Interest expenses
Other investment expenses
Net investment income
Real estate
Fixed maturities
Equity investments & Mutual Funds in bonds
Mortgage, policy and other loans
Others
Net investment gains / losses
Sub-Total
Change in fair value of separate account assets
Realized & unrealized gains/losses on UK with-profit assets
Net investment results before eliminations

AXA	Other French Holdings	Other Foreign Holdings	Total Holdings
		0	0
		3	3
10	6	9	25
2	6		8
156	13	151	320
-419	-9	-408	-836
	-7	-14	-22
-251	8	-259	-502
		0	0
		-7	-7
-3	12	-13	-4
25		5	31
22	12	-15	20
-229	21	-274	-482
220	24	27.4	403
-229	21	-274	-482

OPERATING INCOME UNDER MARGIN FORMAT AND EXPENSE RATIOS LIFE & SAVINGS

Period ended December 31, 2003

(euro million)

Margin Analysis	France	United States	United Kingdom	Japan	Germany	Belgium	Southern Europe	Other Countries	Total
	Trunce	Carred States	emica imgavii	oupun	GOI IIIIIII	Deigram	Southern Europe	o uner countries	Life and Savings
Investors of Marris (c)	020	C09	210	-399	27	2	0		
Investment Margin (a)	920	608	310	-399 -308	-37	2	0		
of which net capital gains before tax and DAC / VBI	48	-84	70		-46	-123	-38		
Fees and revenues (a)	1 017	843	307	854	39	130	84		
Net technical Margin (a)	98	494	-155	134	10	50	44		
Expenses (net of DAC and VBI) (a)	-1 471	-1 258	-417	-689	-39	-185	-106		
Health operating income (b)					18				
Operating income	565	687	45	-101	-8	-4	22	248	1 454
Cost income ratio, excluding health (c)	74.2%	90.4%	111.8%	135.5%	273.5%	101.1%	86.1%		
Impact of GMDB / GMIB									
Impact of strategic initiatives			16.8%		1.8%				
Impact of Hercules									
Underlying cost Income ratio (d)	76.0%	86.7%	131.7%	88.9%	113.3%	60.2%	66.4%		
Expense Ratios (e)									
% of technical reserves	1.82%	1.92%	1.31%	2.94%	2.49%	1.48%	1.61%	3.50%	1.99%
Impact of health (b)					0.47%			0.17%	0.05%
Impact of term & disability insurance	0.66%								0.15%
Impact of strategic initiatives			0.12%		0.02%				0.03%
Impact of restructuring provisions			5.1270		0.02%				0.00%
Impact of residential provisions Impact of change in fair value (S/A)	-0.02%	-0.26%	-0.08%	0.00%	0.00%	0.00%	-0.01%	-0.05%	-0.10%
impact of change in fair value (5/A)	-0.0270	-0.2070	-0.06%	0.00%	0.00%	0.00%	-0.0170	-0.0370	-0.10%

⁽a) Excluding health activities when underwritten by a specific company (Germany and The Netherlands).

⁽b) When underwritten by a specific company (Germany and The Netherlands).

⁽c) Equal to expenses (gross of DAC and VBI) divided by sum of investment margin, fees and revenues and net technical margin.

⁽d) Equal to expenses (net of policyholder participation, gross of DAC and VBI) divided by the sum of investment margin excluding net capital gains/losses attributable to shareholders, fees and revenues and net technical margin.

⁽e) Expenses refer to the sum of Acquisition and Administration expenses. In ratio calculations, acquisition costs are before accounting for the impact of DACs.

OPERATING INCOME UNDER MARGIN FORMAT AND EXPENSE RATIOS LIFE & SAVINGS

Period ended December 31, 2004

(euro million)

Margin Analysis	France	United States	United Kingdom	Japan	Germany	Belgium	Southern Europe	Other Countries	Total Life and Savings
Investment Margin (a)	921	770	194	158	14	120	51	57	2 287
of which net capital gains before tax and DAC / VBI	55	54	1	66	-59	15	6	52	190
Fees and revenues (a)	1 149	1 112	439	865	51	136	96	809	4 657
Net technical Margin (a)	63	439	-3	49	1	41	35	116	741
Expenses (net of DAC and VBI) (a)	-1 547	-1 367	-545	-677	-54	-183	-113	-699	-5 184
Health operating income (b)					33			34	67
Operating income	587	953	85	396	45	114	69	318	2 567
Cost income ratio, excluding health (c)	74.8%	81.4%	111.8%	71.0%	277.2%	65.3%	67.9%		
Impact of AXA Isle of Man			-6.2%						
Impact of strategic initiatives			16.3%		1.6%				
Impact of MONY		1.0%							
Underlying cost Income ratio (d)	76.8%	83.3%	112.0%	75.7%	124.9%	68.9%	70.2%		
Expense Ratios (e) % of technical reserves	1.82%	1.94%	1.34%	2.80%	2.63%	1.35%	1.63%	3.80%	2.01%
Impact of health (b) Impact of term & disability insurance					0.33%			0.49%	0.06%
Impact of strategic initiatives Impact of restructuring provisions					0.03%				0.00%
Impact of change in fair value (S/A)	-0.02%	-0.12%	-0.06%	0.00%	0.00%	0.00%	-0.01%	-0.11%	-0.06%

⁽a) Excluding health activities when underwritten by a specific company (Germany and The Netherlands).

⁽b) When underwritten by a specific company (Germany and The Netherlands).

⁽c) Equal to expenses (gross of DAC and VBI) divided by sum of investment margin, fees and revenues and net technical margin.

⁽d) Equal to expenses (net of policyholder participation, gross of DAC and VBI) divided by the sum of investment margin excluding net capital gains/losses attributable to shareholders, fees and revenues and ne technical margin.

⁽e) Expenses refer to the sum of Acquisition and Administration expenses. In ratio calculations, acquisition costs are before accounting for the impact of DACs.

OPERATING INCOME UNDER MARGIN FORMAT AND EXPENSE RATIOS LIFE & SAVINGS - OTHER COUNTRIES

Period ended December 31, 2003

AXA Consolidated Financial Statements

(euro million)

Margin Analysis
Investment Margin (a)
of which net capital gains before tax and DAC / VBI
Fees and revenues (a)
Net technical Margin (a)
Expenses (net of DAC and VBI) (a)
Health operating income (b)
Operating income
Cost income ratio, excluding health (c)

Cost income ratio, excluding health (c)
Impact of GMDB / GMIB
Impact of strategic initiatives
Impact of Hercules
Underlying cost Income ratio (d)

Expense Ratios (e)

% of technical reserves
Lucest of health (b)
Impact of health (b)
Impact of term & disability insurance
Impact of strategic initiatives
Impact of restructuring provisions
Impact of change in fair value (S/A)

The Netherlands	Australia New Zealand (1)	Hong-Kong	Others	Total Other Countries Life
1	-40	54		
-10	-37	24		
88	430	183		
47	18	61		
-114	-405	-110		
22				
44	3	187	13	248

74.6%	96.4%	42.4%	
69.5%	88.6%	46.1%	

2.23%	4.62%	3.32%	3.33%	3.50%
0.65%				0.17%
-0.01%	-0.09%	-0.05%	-0.05%	-0.05%
		0.65%	0.65%	0.65%

- (a) Excluding health activities when underwritten by a specific company (Germany and The Netherlands).
- (b) When underwritten by a specific company (Germany and The Netherlands).
- (c) Equal to expenses (gross of DAC and VBI) divided by sum of investment margin, fees and revenues and net technical margin.
- (d) Equal to expenses (net of policyholder participation, gross of DAC and VBI) divided by the sum of investment margin excluding net capital gains/losses attributable to shareholders, fees and revenues and net technical margin.
- (e) Expenses refer to the sum of Acquisition and Administration expenses. In ratio calculations, acquisition costs are before accounting for the impact of DACs.

OPERATING INCOME UNDER MARGIN FORMAT AND EXPENSE RATIOS LIFE & SAVINGS - OTHER COUNTRIES

Period ended December 31, 2004

AXA Consolidated Financial Statements

(euro million)

Margin Analysis

Cost income ratio, excluding health (c)
Impact of AXA Isle of Man
Impact of strategic initiatives
Impact of MONY
Underlying cost Income ratio (d)

Expense Ratios (e)

% of technical reserves							
Impact of health (b)							
Impact of term & disability insurance							
Impact of strategic initiatives							
Impact of strategic initiatives Impact of restructuring provisions							
Impact of change in fair value (S/A)							
impact of change in fair value (S/A)							

The Netherlands	he Netherlands Australia Hong-Kong New Zealand (1)		Others	Total Other Countries Life	
35	-33	44	11	57	
22	4	26	0	52	
92	488	184	45	809	
48	31	22	15	116	
-98	-437	-107	-56	-699	
34				34	
111	50	143	15	318	

55.6%	80.3%	49.2%	
63.5%	80.9%	54.9%	

3.29%	4.43%	3.16%	3.67%	3.80%
1.77%				0.49%
-0.08%	-0.21%	-0.02%	-0.03%	-0.11%

⁽¹⁾ From an economic perspective, the result of the equity accounted entities, which back the policyholders insurance reserves, should be included in the investment margin. Given their specific accounting, their result is excluded from the operating income. Restated for the current year result of the equity-accounted entities the investment margin would be €38 million higher.

- (a) Excluding health activities when underwritten by a specific company (Germany and The Netherlands).
- (b) When underwritten by a specific company (Germany and The Netherlands).
- (c) Equal to expenses (gross of DAC and VBI) divided by sum of investment margin, fees and revenues and net technical margin.
- (d) Equal to expenses (net of policyholder participation, gross of DAC and VBI) divided by the sum of investment margin excluding net capital gains/losse: attributable to shareholders, fees and revenues and net technical margin.
- (e) Expenses refer to the sum of Acquisition and Administration expenses. In ratio calculations, acquisition costs are before accounting for the impact of DACs.

OPERATING INCOME UNDER COMBINED RATIO ANALYSIS PROPERTY & CASUALTY

Period ended December 31, 2003

AXA Consolidated Financial Statements

Earned revenues (gross) (b)	
Current accident year loss ratio (a)	
All accident year loss ratio (a)	
	ŀ
Net technical result (b)	L
Expense ratio	
Net investment results	
	L
Operating income	
Combined ratio (a)	

(euro million)

France	Germany	United Kingdom & Ireland	Belgium	Southern Europe	Other Countries (d)	Total P&C (d)
4 595	2 874	4 182	1 401	2 460	1 385	16 897
78.4%	76.0%	69.0%	82.4%	79.6%	73.9%	75.8%
78.0%	69.5%	71.8%	74.3%	77.1%	74.0%	74.3%
1 011	877	1 181	360	563	359	4 350
23.5%	31.5%	28.8%	29.4%	24.1%	28.6%	27.2%
433	-93	142	227	152	157	1 018
363	-121	120	174	121	120	777
101.5%	101.0%	100.5%	103.8%	101.3%	102.7%	101.4%
		3.5%	3.0%			1.1%
		1.1%				0.3%

Policy count (thousands)	
Motor (personal lines) (c)	
Household (personal lines) (c)	

Impact of workers compensation
Impact of strategic initiatives

3 934	2 004	1 163	926	3 049	
3 867	1 618	1 071	856	984	

⁽a) Net of ceded reinsurance (cession and retrocession).

⁽b) The net technical result and earned revenues are presented including fees, commissions and other revenues with an impact on the UK and therefore total group.

⁽c) France includes -20,000 policy counts in Motor and +2,000 policy counts in Household than published in December 2003 due to the refinement of the portfolio (personal / commercial)

⁽d) Including Unirobe. Please refer to "Important notes for analysis of numbers".

OPERATING INCOME UNDER COMBINED RATIO ANALYSIS PROPERTY & CASUALTY

Period ended December 31, 2004

(euro million)

	France	Germany	United Kingdom & Ireland	Belgium	Southern Europe (c)	Other Countries (d)	Total P&C (d)
Earned revenues (gross) (b)	4 862	2 828	4 464	1 442	2 751	1 349	17 696
Current accident year loss ratio (a)	74.4%	75.5%	68.4%	83.5%	78.7%	70.4%	74.2%
All accident year loss ratio (a)	75.7%	69.5%	67.1%	74.6%	76.2%	69.3%	72.0%
Net technical result (b)	1 181	862	1 470	366	655	414	4 948
Expense ratio	23.6%	29.3%	31.1%	28.4%	23.3%	30.7%	27.3%
Net investment results	432	100	261	237	203	71	1 304
Operating income	465	133	342	193	216	71	1 421
Combined ratio (a)	99.3%	98.8%	98.2%	103.0%	99.5%	100.0%	99.3%
Impact of workers compensation Impact of strategic initiatives			2.9%	4.0%	0.0%		1.0%
Policy count (thousands)							
Motor (personal lines) (c)	4 088	2 143	1 052	917	3 513		
Household (personal lines) (c)	3 950	1 569	1 129	856	1 014		

⁽a) Net of ceded reinsurance (cession and retrocession).

⁽b) The net technical result and earned revenues are presented including fees, commissions and other revenues with an impact on the UK and therefore total group.

 $⁽c) \ Southern \ Europe \ includes \ 304 \ 000 \ policy \ counts \ related \ to \ Direct \ Seguros \ consolidated \ from \ January \ 1,2004$

⁽d) Excluding Unirobe sold in 2004. Please refer to "Important notes for number analysis".

OPERATING INCOME UNDER COMBINED RATIO ANALYSIS PROPERTY & CASUALTY - OTHER COUNTRIES

Period ended December 31, 2003

AXA Consolidated

(euro million)

Financial Statements

	Canada	The Netherlands (1)	Others	Total Other Countries P&C
Earned revenues (gross) (b)	732	268	384	1 385
Current accident year loss ratio (a)	70.4%	73.3%		
All accident year loss ratio (a)	71.7%	78.2%	75.7%	74.0%
Net technical result (b)	208	59	93	359
Expense ratio	27.3%	33.4%	32.3%	28.6%
Net investment results	45	28	85	157
Operating income	52	14	54	120
Combined ratio (a)	99.0%	111.5%	108.0%	102.7%
Impact of workers compensation				
Impact of strategic initiatives				
Policy count (thousands)				
Motor (personal lines) (c)	520	25		
Household (personal lines) (c)	380	24		

⁽a) Net of ceded reinsurance (cession and retrocession).

⁽b) The net technical result and earned revenues are presented including fees, commissions and other revenues with an impact on the UK and therefore total group.

⁽¹⁾ Including Unirobe. Please refer to "Important notes for an aalysis of numbers"

OPERATING INCOME UNDER COMBINED RATIO ANALYSIS PROPERTY & CASUALTY - OTHER COUNTRIES

Period ended December 31, 2004

AXA Consolidated

(euro million)

Financial Statements

	Canada	The Netherlands (1)	Others	Total Other Countries P&C
Earned revenues (gross) (b)	740	220	390	1 349
Current accident year loss ratio (a)	64.7%	73.1%	79.7%	70.4%
All accident year loss ratio (a)	65.5%	75.7%	73.0%	69.3%
Net technical result (b)	255	53	105	414
Expense ratio	28.8%	36.6%	30.8%	30.7%
Net investment results	50	28	-6	71
Operating income	92	1	-21	71
Combined ratio (a)	94.3%	112.3%	103.8%	100.0%
Comonituration (a)	<i>y</i> / 0	112.070	100.070	1001070
Impact of workers compensation				
Impact of strategic initiatives				
Policy count (thousands)				
Motor (personal lines) (c)	518	22		
Household (personal lines) (c)	376	21		

- (a) Net of ceded reinsurance (cession and retrocession).
- (b) The net technical result and earned revenues are presented including fees, commissions and other revenues with an impact on the UK and therefore total group.
- (1) Excluding Unirobe sold in 2004. Please refer to "Important notes for analysis of numbers".

OPERATING INCOME UNDER COMBINED RATIO ANALYSIS REINSURANCE & LARGE RISKS

Period ended December 31, 2003

	AXA Re (1)	ACS Assurance
Earned premiums (gross)	2 476	1 563
Ratios of reinsurance		
Attritional current year loss ratio (a) (b)	69.8%	
Attritional all accident year loss ratio (a) (b)	75.1%	
Loss ratio (a) (c)	91.1%	
Ratios of insurance		
Current accident year loss ratio (net) (e)		90.2
All accident year loss ratio (net)		89.99
Net technical result (d)	169	145
Net technical result (d)	169	
Net technical result (d) (Proforma)		145
Expense ratio (f)	12.3%	12.4
Net investment results	236	42
Operating income	171	6
Combined ratio (a)	103.4%	102.39
Impact of Life Reinsurance	5.2%	

- (1) In line with the legal restructuring of AXA Re and AXA Corporate Solutions Assurance, all businesses related to US entities in run-off, formely owned by AXA Re, have been transferred to a new US holding company reported in Other Transnational activities
- (a) Net of ceded reinsurance (cession and retrocession).
- (b) Attritional data exclude (i) major losses in claims charge and (ii) cover's cost in ceded premiums.
- (c) (Attritional claims charge and major losses cost on all accident years) divided by (net earned premium, net of all reinsurance cost including covers).
- (d) The net technical result is now presented excluding fees, commissions and other revenues
- (e) Current accident year claims charges (including claims handling expenses) / Current accident year earned revenues (excluding premium adjustments on previous years).
- (f) For ACS Assurance expense ratio was based on gross earned revenues. For AXA Re, expense ratio are calculated on net reinsurance earned premiums

OPERATING INCOME UNDER COMBINED RATIO ANALYSIS REINSURANCE & LARGE RISKS

Period ended December 31, 2004

	AXA Re (1)	ACS Assurance	
Earned premiums (gross)	1 299	1 506	
Ratios of reinsurance			
Attritional current year loss ratio (a) (b)	57.4%		
Attritional all accident year loss ratio (a) (b)	52.5%		
Loss ratio (a) (c)	80.8%		
Ratios of insurance			
Current accident year loss ratio (net) (e)		86.8%	
All accident year loss ratio (net)		87.2%	
Net technical result (d)	194	179	
Expense ratio (f)	18.1%	13.1%	
Net investment results	162	120	
Operating income	174	115	
Combined ratio (a)	98.8%	100.3%	
Impact of Life Reinsurance	2.5%		

⁽¹⁾ In line with the legal restructuring of AXA Re and AXA Corporate Solutions Assurance, all businesses related to US entities in run-off, formely owned by AXA Re, have been transferred to a new US holding company reported in Other Transnational activities

⁽a) Net of ceded reinsurance (cession and retrocession).

⁽b) Attritional data exclude (i) major losses in claims charge and (ii) cover's cost in ceded premiums.

⁽c) (Attritional claims charge and major losses cost on all accident years) divided by (net earned premium, net of all reinsurance cost including covers).

⁽d) The net technical result is now presented excluding fees, commissions and other revenues

⁽e) Current accident year claims charges (including claims handling expenses) / Current accident year earned revenues (excluding premium adjustments on previous years).

⁽f) For ACS Assurance expense ratio was based on gross earned revenues. For AXA Re, expense ratio are calculated on net reinsurance earned premiums

INVESTMENT GAINS / LOSSES

AXA Consolidated
(euro milllion)
Financial Statements

Investment gains (net of DAC reactivity)	By Activity		
before credit to policyholders, taxes and minority interests	December 31, 2003	December 31, 2004	
Life & Savings	-877	453	
Property & Casualty	-260	-59	
International Insurance	20	101	
Financial services	176	44	
Holding Companies	23	20	
Total excluding realized and unrealized gains on UK with-profit assets and exceptional operations	-919	558	
Impact of realized and unrealized gains on UK with-profit assets	1 134	1 694	

Investment gains (net of DAC reactivity)	By Asset type		
before credit to policyholders, taxes and minority interests	December 31, 2003	December 31, 2004	
Real estate	131	214	
Fixed maturities (1)	363	452	
Equity investments	-1 385	-62	
Mortgage, policy and other loans	-35	-4	
Other	6	-41	
Total excluding realized and unrealized gains on UK with-profit assets and exceptional operations	-919	558	
Impact of realized and unrealized gains on UK with-profit assets	1 134	1 694	

⁽¹⁾ Realized gains on bonds in 2004 were recorded in Japan (149 euro million) and in Germany (102 euro million) following dynamic portfolio management as well as in AXA Bank Belgium for 48 euro million.

NET INVESTMENT GAINS / LOSSES ATTRIBUTABLE TO SHAREHOLDERS

(euro million) Financial Statements

Net investment gains attributable to shareholders					
Life & Savings (a)					
Property & Casualty					
International Insurance					
Financial services (b)					
Holding Companies					
Total excluding exceptional operations					
% of investment gains / losses					

euro million	% adjusted earnings
-403	-45%
-234	-45%
6	4%
16	6%
31	-8%
-585	-40%
64%	_

December 31, 2003

December 31, 2004				
euro million	% adjusted earnings			
124	7%			
-28	-3%			
83	35%			
2	1%			
-2	1%			
178	6%			
	0 /0			
32%				

AXA Consolidated

⁽a) The shareholder apparent allocation of gains is distorded by a mix of capital gains and losses between the different countries

⁽b) Excluding 48 euro million capital gains from banking activities

NUMBER OF SHARES

AXA Consolidated
(million shares)

Financial Statements

	December 31, 2003 (as published)		December 31, 2003 (restated) (a)		December 31, 2004	
	Outstanding shares	Weighted average number	Outstanding shares	Weighted average number	Outstanding shares	Weighted average number
BASIC						
As of January 1	1 762.2	1 762.2	1 762.2	1 762.2	1 778.1	1 778.1
Increase of capital dedicated to salaries	15.1	1.2	15.1	1.2	18.9	1.5
ORAN					110.2	50.5
Adjustment linked to ORAN				26.5		14.5
Exercice of stock-options	0.8	0.3	0.8	0.3	1.2	0.6
As at end of period	1 778.1		1 778.1		1 908.4	
During the period		1 763.7		1 790.1		1 845.2
FULLY DILUTED						
Stock options		3.5		3.5		5.8
ORAN		23.0		23.0		59.7
As at end of period						
During the period		1 790.1		1 816.6		1 910.8

⁽a) Following the ORAN issue, as for any significant capital increase with a stock price lower than the market price, the average number of shares and consequently EPS over each period have been restated to take into account an adjustment to neutralize this event which is similar to a free distribution of shares.

EARNINGS PER SHARE

AXA Consolidated
(euro milllion)
Financial Statements

	December 31, 2003 (as published)	December 31, 2003 (restated) (a)	December 31, 2004
BASIC			
Number of outstanding shares at end of period (million shares)	1 778.1	1 778.1	1 908.4
Weighted average number of outstanding shares during the period (million shares)	1 763.7	1 790.1	1 845.2
Net income	1 005	1 005	2 519
EPS (euro per share)	0.57	0.56	1.37
Adjusted earnings	1 450	1 450	2 901
Adjusted EPS (euro per share)	0.82	0.81	1.57
Underlying earnings	2 035	2 035	2 723
Underlying EPS (euro per share)	1.15	1.14	1.48
DILUTION IMPACTS			
On net income			
On weighted average number of shares (million shares)	26.5	26.5	65.6
FULLY DILUTED			
Weighted average number of shares during the period (million shares)	1 790.1	1 816.6	1 910.8
Net income	1 005	1 005	2 519
EPS (euro per share)	0.56	0.55	1.32
Adjusted earnings	1 450	1 450	2 901
Adjusted EPS (euro per share)	0.81	0.80	1.52
Underlying earnings	2 035	2 035	2 723
Underlying EPS (euro per share)	1.14	1.12	1.43

⁽a) Following the ORAN issue, as for any significant capital increase with a stock price lower than the market price, the average number of shares and consequently EPS over each period have been restated to take into account an adjustment to neutralize this event which is similar to a free distribution of shares.

RETURN ON EQUITY

(euro million)

	December 31, 2003	December 31, 2004	Change in % points
ROE	4.4%	10.8%	6.4%
Net income	1 005	2 519	
Average shareholder's equity	22 958	23 392	
Adjusted ROE	6.3%	12.4%	6.1%
Adjusted earnings	1 450	2 901	
Average shareholder's equity	22 958	23 392	
Underlying ROE	8.9%	11.6%	2.8%
Underlying earnings	2 035	2 723	
Average shareholder's equity	22 958	23 392	
1			

BALANCE SHEET ASSETS

AXA Consolidated (euro milllion)
Financial Statements

	December 31, 2003	December 31, 2004
Goodwill	12 874	12 423
Value of purchased Life business in force	2 814	2 993
Other intangibles assets	556	629
Total other intangible assets	3 370	3 622
Real estate	11 727	11 702
Investments in participating interests	2 797	2 292
Fixed maturities	147 811	157 959
Equity investments	61 823	69 008
Mortgage, policy and other loans	17 009	18 156
Total investments from insurance activities	241 167	259 116
Separate account (unit-linked) assets	101 002	113 786
Total investments from non-insurance activities	8 100	8 962
Investment in affiliated companies (equity method)	1 254	871
Reinsurers'share of insurance liabilities	8 489	7 897
Receivables from insurance and reinsurance activities	11 680	10 562
Receivables from non-insurance activities	12 790	13 152
Cash and cash equivalents (1)	19 428	21 363
Other assets	8 922	6 777
Prepayments and accrued income	20 156	22 420
TOTAL ASSETS	449 233	480 951

⁽¹⁾ As of December 31, 2003, the cash and cash equivalents position included €1,4 billion linked to ORAN (Obligations Remboursables en Actions ou en Numéraire i.e., bonds redeemable either in shares or in cash) issued to finance the contemplated acquisition of MONY.

BALANCE SHEET LIABILITIES, MINORITY INTERESTS AND SHAREHOLDER'S EQUITY

AXA Consolidated (euro milllion)
Financial Statements

	December 31, 2003	December 31, 2004
Ordinary shares	4 072	4 370
Additional paid in capital	13 984	15 348
Other reserves	4 340	3 920
Retained earnings	1 005	2 519
Shareholder's Equity	23 401	26 158
Minority interests in other reserves	2 226	1 885
Minority interests in retained earnings	243	321
Minority interests and Shareholders' Equity	25 870	28 364
Subordinated debt	8 453	9 235
Future policy benefits and other policy liabilities	178 618	190 072
UK with-profit contracts liabilities	29 119	30 282
Insurance claims and claims expense reserves	45 037	45 070
Unearned premium reserve	6 758	6 735
Insurance liabilities, gross of reinsurance	259 532	272 160
Separate account (unit-linked) liabilities, gross of reinsurance	101 069	113 998
Provisions for risks and charges	6 918	7 184
Payables from insurance and reinsurance activities	8 312	7 437
Payables from non-insurance activities	27 290	30 729
Financing debt instrument issued (1)	4 459	2 964
Operating debt instrument issued	697	675
Debt instruments issued	5 156	3 639
Financing debt to banking sector companies	29	17
Operating debt to banking sector companies	3 821	5 155
Borrowings from banks	3 851	5 172
Accrued expenses	2 784	3 032
TOTAL LIABILITIES, MINORITY INTERESTS AND SHAREHOLDERS' EQUITY	449 233	480 951

⁽¹⁾ Including, in 2003, €1,4 billion ORAN (Obligations Remboursables en Actions ou en Numéraire i.e., bonds redeemable either in shares or in cash) issued to finance the contemplated acquisition of MONY.

INTANGIBLE ASSETS

AXA Consolidated
(euro milllion)
Financial Statements

Goodwill	
Including:	
AXA Financial minority interests buy-out	
Sanford Bernstein	
Mony	
AXA Life Japan	
AXA UK minority interests buy-out	
Guardian Royale Exchange	
Royale Belge	
Goodwill by activity	
Life & Savings	
Property & Casualty	
International Insurance	
Asset Management	
Other Financial Services & Holdings	
Deferred acquisition costs net of unearned revenue reserves (Life & Savings)	
of which United States	
Value of Business Inforce (VBI) acquired (Life & Savings)	
of which United Kingdom	
of which Japan	
of which United States	

December 31, 2003						
100%	100% Group Share					
12 874	11 510					
4 099	4 099					
2 606	1 603					
1 408	1 358					
1 660	1 660					
687	656					
547	547					
7 041	6 743					
2 076	2 045					
15	15					
3 668	2 633					
74	73					
9 720	4 810					
4 945	3 214					
2 814	2 480					
875	875					
782	754					

December 31, 2004				
100%	Group Share			
12 423	11 365			
3 924	3 924			
2 269	1 509			
485	485			
1 283	1 253			
1 596	1 596			
657	631			
493	493			
7 137	6 889			
1 948	1 924			
14	14			
3 257	2 471			
68	68			
10 598	5 263			
5 045	3 279			
2 993	2 710			
901	901			
646	631			
405	405			

SHAREHOLDERS' EQUITY

AXA Consolidated

(euro milllion)		Financial Statement
	December 31, 2003	December 31, 2004
Shareholder's Equity (euro billion)	23.4	26
Outstanding shares (million shares)	1 778.1	1 908.4
Shareholders' Equity per share (euro)	13.2	13.7
Minority interests and Shareholders' Equity (euro billion)	25.9	28.
Shareholder's Equity as of December 31, 2003	1 778.1	23 401
Shareholder's Equity as of December 31, 2003	1770.1	25 401
Capital increases reserved to employees	18.9	255
ORAN	110.2	1 390
Capital increase resulting from exercised stock options	1.2	1
Payment of 2003 dividend		-670
Impact of currency fluctuations		-750
Other		
Year 2004 net income, Group share		2 51
Shareholder's Equity as of December 31, 2004	1 908.4	26 158

CONSOLIDATED FINANCIAL STRUCTURE

AXA Consolidated
(euro milllion)
Financial Statements

Pina dia dalai ina mana di mad
Financing debt instrument issued
Financing debt to banking sector companies
Total financing debt (A)
Subordinated debt (B)
Cash available at AXA SA level and its subsidiaries (C)
Total net debt (A) + (B) - (C)
Minority interests and Shareholder's Equity
Total net debt / Minority interests and Shareholder's Equity
Total net debt / Minority interests and Shareholder's Equity + sub. debt
Financing debt / Minority interests and Shareholder's Equity
Financing debt / Minority interests and Shareholder's Equity + sub. debt
Financing debt / Minority interests and Shareholder's Equity + total debt

December	r 31, 2003
Debt (b)	Cash (a)
3.1	
0.0	
3.1	18.
8.5	
0.5	
11.1	
25.9	
43%	
32%	
12%	
9%	
8%	

Decembe	er 31, 2004
Debt	Cash (a)
3.0]
0.0	
3.0	20.7
9.2	
1.1	
11.1	
28.4	
39%	
30%	
11%	
8%	
8%	

⁽a) Net of debt to banks (€1 016 million as of December 31, 2003 and €636 million as of December 31, 2004)

⁽b) Excluding \bigcirc 4, billion ORAN (Obligations Remboursables en Actions ou en Numéraire i.e., bonds redeemable either in shares or in cash) issued to finance the acquisition of MONY. As of December 31st, 2003 the proceeds were entirely included in the cash position

INVESTED ASSETS AXA

Period ended December 31, 2003

(euro million)

		Life & Savings (1)	Property & Casualty (1)	International Insurance	Asset Management	Other Financial Services (d)	Holding Companies	
estate	Carrying value	6 413	2 318	174			32	
ai estate	Fair value	8 110	2 808	242			32 42	
xed maturities	Carrying value	112 089	15 800	4 933	1	6 554	38	
ded maturities	Fair value	112 089	15 800 16 663	5 112	1	6 634	38 40	
(to a direct or a consisting (a)	raii vaiue	2 575	10 003	3 112	1	0 034	40	
w trading account securities (a)	Comming violate	42 247	11 382	1 506	391	96	748	
ity investments and mutual funds	Carrying value							
/ P	Fair value	42 473	11 326	1 520	405	100	766	
/w trading account securities (a)		1 274		=-	0		0	
ortgage, policy and other loans	Carrying value	16 267	654	50	10	62	167	
	Fair value	16 842	672	41	10	62	174	
vestment in affiliated companies (equity method)	(a)	1 001	186	4	0	41	22	
sets allocated to UK with-profits contracts		27 335						
/w fixed maturities (a)		14 989						
/w equity investments and mutual funds (a)		9 486						
/w real estate (a)		2 822						
/w loans (a)		37						
parate accounts (unit-linked) assets (a)		101 002						
h and cash equivalents (a)		10 243	3 915	2 288	402	216	2 365	
ested Assets	Carrying value	316 596	34 254	8 955	804	6 969	3 373	
	Fair value	326 273	35 569	9 207	818	7 054	3 410	
realized Capital Gains/Losses		9 677	1 315	252	14	85	37	
(a) Carrying value = Fair Value								
quity Investments								
ocks (excluding with profits)	Carrying value	11 183	3 851	516	361	2	178	
	Fair value	11 380	3 846	486	363	2	204	
vestments in participating interests	Carrying value	1 060	1 639	98	12	87	560	
	Fair value	1 568	1 836	161	12	90	552	
ner mutual funds	Carrying value	12 418	2 389	640	2	2	10	
	Fair value	11 660	2 111	605	14	3	10	
al equity inv. excl. mutual funds in bonds	Carrying value	24 661	7 880	1 254	375	91	748	
-	Fair value	24 608	7 793	1 252	389	96	765	
lutual funds in bonds	Carrying value	17 585	3 503	252	16	4	1	
	Fair value	17 865	3 533	268	16	5	1	

⁽¹⁾ In 2004, AXA France used refined criteria to classify mutual funds as either "Mutual Funds in Bonds" or "Other Mutual funds". 2003 figures have been modified accordingly compared to those published in 2003 earnings release

INVESTED ASSETS

AXA

Period ended December 31, 2004

AXA Consolidated Financial Statements

Mutual funds in bonds	Fair value Carrying value
Total equity inv. excl. mutual funds in bonds	Carrying value
	Fair value
Other mutual funds	Carrying value
	Fair value
Investments in participating interests	Carrying value
	Fair value
Stocks (excluding with profits)	Carrying value
Equity Investments	
(a) Carrying value = Fair Value	
Unrealized Capital Gains/Losses	
	Fair value
Invested Assets	Carrying value
Cash and cash equivalents (a)	
Separate accounts (unit-linked) assets (a)	
o/w loans (a)	
o/w real estate (a)	
o/w equity investments and mutual funds (a)	
o/w fixed maturities (a)	
Assets allocated to UK with-profits contracts	, . ,
Investment in affiliated companies (equity method	
0.0.71	Fair value
Mortgage, policy and other loans	Carrying value
o/w trading account securities (a)	
	Fair value
Equity investments and mutual funds	Carrying value
o/w trading account securities (a)	Tun Yuruo
The maturies	Fair value
Fixed maturities	Carrying value
rear estate	
Real estate	Carrying value Fair value

Fair value

Life & Savings	Property & Casualty	International Insurance	Asset Management	Other Financial Services (d)	Holding Companies	Total AXA
6 210	2 274	138		0	31	8 653
7 972	2 814	221			43	11 051
118 844	18 030	5 348	1	7 643	23	149 889
129 146	19 352	5 571	1	7 773	16	161 860
2 588				0		2 588
49 106	11 343	1 467	411	137	617	63 082
51 851	12 102	1 569	426	146	660	66 754
1 960			115	1	0	2 076
17 098	988	34	7	20	72	18 220
17 628	1 012	34	7	20	79	18 780
643	171	5	0	42	9	871
28 234						28 234
15 736						15 736
9 383						9 3 83
3 080						3 080
35						35
113 786						113 786
13 067	3 560	2 040	1 056	163	1 478	21 363
346 989	36 367	9 032	1 475	8 005	2 230	404 099
362 329	39 012	9 440	1 490	8 145	2 285	422 700
15 339	2 645	408	14	140	55	18 601
10 976	4 023	458	377	12	74	15 920
12 041	4 384	492	377	16	90	17 400
1 048	1 192	51	8	84	517	2 901
1 668	1 541	78	13	87	542	3 929
8 851	1 994	545	4	3	20	11 417
9 124	1 937	578	13	5	21	11 677
20 875	7 209	1 055	389	99	611	30 238
22 833	7 861	1 148	403	107	653	33 006
28 231	4 134	412	22	38	6	32 844
29 018	4 241	422	22	39	6	33 749

INVESTED ASSETS LIFE & SAVINGS

Period ended December 31, 2003

(euro million)

		France (1)	United States	United Kingdom	Japan	Germany	Belgium	Southern Europe	Other Countries	Total Life and Sav
	Carrying value	4 381	704		74	765	271	76	142	6
	Fair value	5 364	1 068		121	950	309	76 97	201	8
ties	Carrying value	39 964	22 049	2 726	17 953	10 341	4 895	4 834	9 326	112
unities	Fair value	43 560	23 620	2 720 2 781	18 336	10 755	5 278	5 185	9 753	11
ading account securities (a)	ran value	43 300	23 020	2 781	16 330	10 733	3 2 7 6	3 163	2 575	11
investments and mutual funds	Carrying value	17 496	665	11	4 789	10 532	5 283	637	2 835	4
investments and mutual runus	Fair value	18 379	675	11	4 602	9 841	5 333	660	2 974	4
trading account securities (a)	I all value	10 377	073	11	7 002	7041	3 333	60	1 215	Ţ,
gage, policy and other loans	Carrying value	756	5 909	1	2 660	3 534	951	281	2 175	1
sage, poney and oner rouns	Fair value	756	6 119	1	2 763	3 804	939	281	2 179	1
tment in affiliated companies (equity method)		29		_	_ , , ,				972	
ts allocated to UK with-profits contracts	. (-)			27 335						2
r fixed maturities (a)				14 989						1-
equity investments and mutual funds (a)				9 486						
real estate (a)				2 822						
v loans (a)				37						
arate accounts (unit-linked) assets (a)		17 998	43 115	31 481	293	337	821	976	5 980	10
and cash equivalents (a)		4 194	761	1 865	1 009	1 258	122	141	892	1
sted Assets	Carrying value	84 818	73 203	63 418	26 778	26 768	12 344	6 945	22 322	31
	Fair value	90 280	75 357	63 473	27 123	26 946	12 803	7 340	22 951	32
ealized Capital Gains/Losses		5 462	2 154	55	345	178	459	395	629	
a) Carrying value = Fair Value										
ity Investments										
ks (excluding with profits)	Carrying value	2 810	10	3	2 452	968	2 066	306	2 568	1
	Fair value	3 017	11	3	2 229	1 058	2 031	320	2 711	1
stments in participating interests	Carrying value	867	0	8	2	24	142	12	6	
	Fair value	1 334		8	2	29	177	11	6	
r mutual funds	Carrying value	5 403	578		568	5 481	45	95	247	1
	Fair value	5 390	597		572	4 714	50	93	244	1
al equity inv. excl. mutual funds in bonds	Carrying value	9 080	587	11	3 022	6 473	2 253	413	2 822	2
	Fair value	9 741	608	11	2 803	5 801	2 259	425	2 960	2
ual funds in bonds	Carrying value	8 416	77		1 767	4 058	3 031	224	13	
	Fair value	8 638	67		1 798	4 039	3 074	235	14	1

⁽¹⁾ In 2004, AXA France used refined criteria to classify mutual funds as either "Mutual Funds in Bonds" or "Other Mutual funds". 2003 figures have been modified accordingly compared to those published in 2003 earnings release

INVESTED ASSETS LIFE & SAVINGS

Period ended December 31, 2004

(euro million)

		France	United States	United Kingdom	Japan	Germany	Belgium	Southern Europe	Other Countries	Life
;	Carrying value	4 059	726		14	728	537	73	73	
	Fair value	5 203	1 107		11	881	586	98	87	
maturities	Carrying value	42 801	27 741	2 975	10 951	14 390	5 704	5 154	9 129	
	Fair value	48 235	29 319	3 073	11 341	15 323	6 500	5 688	9 668	
w trading account securities (a)									2 588	
ty investments and mutual funds	Carrying value	18 687	1 052	11	11 685	7 608	6 212	745	3 105	
	Fair value	20 505	1 107	11	11 835	7 619	6 645	813	3 315	
w trading account securities (a)			258					56	1 647	
rtgage, policy and other loans	Carrying value	717	7 266	1	1 939	3 579	907	303	2 386	
	Fair value	717	7 434	1	2 010	3 827	917	303	2 419	
estment in affiliated companies (equity method)) (a)	28							615	
ets allocated to UK with-profits contracts				28 234						
(w fixed maturities (a)				15 736						
w equity investments and mutual funds (a)				9 383						
/w real estate (a)				3 080						
/w loans (a)				35						
arate accounts (unit-linked) assets (a)		19 739	48 831	35 571	332	509	1 015	1 215	6 574	
sh and cash equivalents (a)		6 874	1 424	2 025	1 212	154	203	172	1 002	
ested Assets	Carrying value	92 906	87 040	68 817	26 133	26 967	14 580	7 662	22 884	
	Fair value	101 302	89 221	68 916	26 740	28 313	15 867	8 290	23 681	
realized Capital Gains/Losses		8 396	2 181	99	607	1 345	1 287	627	796	
a) Carrying value = Fair Value										
iity Investments										
cks (excluding with profits)	Carrying value	3 092	5	2	2 001	836	2 012	369	2 660	
	Fair value	3 598	7	2	2 020	915	2 220	415	2 865	
estments in participating interests	Carrying value	850	0	9	1	19	146	12	11	
	Fair value	1 417		9	1	22	193	13	13	
er mutual funds	Carrying value	4 472	984		952	1 916	60	47	419	
	Fair value	4 809	1 039		977	1 757	71	48	422	
al equity inv. excl. mutual funds in bonds	Carrying value	8 414	989	11	2 954	2 770	2 218	428	3 090	
	Fair value	9 824	1 047	11	2 998	2 693	2 484	475	3 300	
tual funds in bonds	Carrying value	10 273	63		8 732	4 838	3 994	317	14	
	Fair value	10 681	60		8 837	4 926	4 162	338	15	

INVESTED ASSETS LIFE & SAVINGS - OTHER COUNTRIES

Period ended December 31, 2003

AXA Consolidated Financial Statements

		The Netherlands	Australia New Zealand	Hong-Kong	Others	Total Other Countries Life
Real estate	Carrying value	19	108		15	142
	Fair value	46	135		20	201
Fixed maturities	Carrying value	2 682	3 103	2 054	1 487	9 326
	Fair value	2 814	3 112	2 139	1 689	9 753
o/w trading account securities (a)			2 575			2 575
Equity investments and mutual funds	Carrying value	400	1 287	901	247	2 835
	Fair value	394	1 280	1 034	265	2 974
o/w trading account securities (a)			1 215			1 215
Mortgage, policy and other loans	Carrying value	1 776	228	134	38	2 175
	Fair value	1 780	228	134	38	2 179
Investment in affiliated companies (equity method)) (a)	0	956		16	972
Assets allocated to UK with-profits contracts						
o/w fixed maturities (a)						
o/w equity investments and mutual funds (a)						
o/w real estate (a)						
o/w loans (a)						
Separate accounts (unit-linked) assets (a)		1 885	3 467	367	261	5 980
Cash and cash equivalents (a)		229	357	188	117	892
Invested Assets	Carrying value	6 991	9 507	3 645	2 180	22 322
	Fair value	7 148	9 536	3 861	2 405	22 951
Unrealized Capital Gains/Losses		158	30	216	225	629
(a) Carrying value = Fair Value						
Equity Investments						
Stocks (excluding with profits)	Carrying value	385	1 104	892	188	2 568
	Fair value	379	1 106	1 024	201	2 711
Investments in participating interests	Carrying value	1	3	0	2	6
	Fair value	1	3	0	2	6
Other mutual funds	Carrying value	15	169	9	55	247
	Fair value	15	160	9	60	244
Total equity inv. excl. mutual funds in bonds	Carrying value	400	1 276	901	244	2 822
	Fair value	394	1 269	1 034	263	2 960
Mutual funds in bonds	Carrying value		10		2	13
	Fair value		11		2	14

INVESTED ASSETS LIFE & SAVINGS - OTHER COUNTRIES

Period ended December 31, 2004

AXA Consolidated Financial Statements

		The Netherlands	Australia New Zealand	Hong-Kong	Others	Total Other Countries Life
Real estate	Carrying value		59		14	73
	Fair value		68		19	87
Fixed maturities	Carrying value	2 521	3 119	2 065	1 424	9 129
	Fair value	2 715	3 141	2 153	1 660	9 668
o/w trading account securities (a)			2 588			2 588
Equity investments and mutual funds	Carrying value	336	1 716	835	218	3 105
	Fair value	363	1 725	983	244	3 315
o/w trading account securities (a)			1 647			1 647
Mortgage, policy and other loans	Carrying value	1 855	367	131	33	2 386
	Fair value	1 857	398	131	33	2 419
Investment in affiliated companies (equity method)	(a)	0	600		15	615
Assets allocated to UK with-profits contracts						
o/w fixed maturities (a)						
o/w equity investments and mutual funds (a)						
o/w real estate (a)						
o/w loans (a)						
Separate accounts (unit-linked) assets (a)		2 076	3 795	432	271	6 574
Cash and cash equivalents (a)		156	455	272	119	1 002
Invested Assets	Carrying value	6 943	10 110	3 735	2 096	22 884
	Fair value	7 166	10 182	3 971	2 362	23 681
Unrealized Capital Gains/Losses		223	71	236	266	796
(a) Carrying value = Fair Value						
Equity Investments						
Stocks (excluding with profits)	Carrying value	331	1 323	835	171	2 660
	Fair value	358	1 331	983	193	2 865
Investments in participating interests	Carrying value	1	4	0	6	11
	Fair value	1	4	0	8	13
Other mutual funds	Carrying value	4	384		31	419
	Fair value	4	386		32	422
Total equity inv. excl. mutual funds in bonds	Carrying value	336	1 711	835	208	3 090
	Fair value	363	1 721	983	234	3 300
Mutual funds in bonds	Carrying value		4		10	14
	Fair value		4		11	15

INVESTED ASSETS PROPERTY & CASUALTY

Period ended December 31, 2003

(euro million)

		France (1)	Germany	United Kingdom & Ireland	Belgium	Southern Europe (1)	Other Countries	Total P&C
Real estate	Carrying value	1 361	343	12	367	194	40	2 318
	Fair value	1 527	444	13	434	317	72	2 808
Fixed maturities	Carrying value	4 086	2 107	3 424	2 537	2 385	1 261	15 800
	Fair value	4 517	2 189	3 462	2 718	2 475	1 302	16 663
o/w trading account securities (a)								
Equity investments and mutual funds	Carrying value	3 619	3 085	895	1 810	944	1 029	11 382
	Fair value	3 873	2 838	864	1 780	946	1 026	11 326
o/w trading account securities (a)								
Mortgage, policy and other loans	Carrying value	143	126	23	301	28	32	654
	Fair value	143	129	23	315	28	33	672
Investment in affiliated companies (equity method)) (a)		23	0		21	142	186
Assets allocated to UK with-profits contracts								
o/w fixed maturities (a)								
o/w equity investments and mutual funds (a)								
o/w real estate (a)								
o/w loans (a)								
Separate accounts (unit-linked) assets (a)								
Cash and cash equivalents (a)		931	784	1 681	68	201	249	3 915
Invested Assets	Carrying value	10 139	6 469	6 035	5 084	3 774	2 753	34 254
	Fair value	10 991	6 407	6 044	5 314	3 989	2 824	35 569
Unrealized Capital Gains/Losses		852	-62	8	230	215	71	1 315
(a) Carrying value = Fair Value								
Equity Investments								
Stocks (excluding with profits)	Carrying value	891	162	892	892	529	484	3 851
	Fair value	935	165	863	824	500	560	3 846
Investments in participating interests	Carrying value	841	131		131	56	480	1 639
	Fair value	1 077	142		158	64	395	1 836
Other mutual funds	Carrying value	761	1 501	2	1	104	20	2 389
	Fair value	719	1 254	1	1	113	22	2 111
Total equity inv. excl. mutual funds in bonds	Carrying value	2 493	1 794	895	1 024	689	984	7 880
	Fair value	2 731	1 561	864	984	677	976	7 793
Mutual funds in bonds	Carrying value	1 126	1 291		786	255	45	3 503
	Fair value	1 142	1 277		796	269	49	3 533

⁽¹⁾ In 2004, AXA France used refined criteria to classify mutual funds as either "Mutual Funds in Bonds" or "Other Mutual funds". 2003 figures have been modified accordingly compared to those published in 2003 earnings release

INVESTED ASSETS PROPERTY & CASUALTY

Period ended December 31, 2004

AXA Consolidated Financial Statements

Total equity inv. excl. mutual funds in bonds	Carrying value
Control Turido	Fair value
Other mutual funds	Carrying value
Investments in participating interests	Carrying value Fair value
formation and in a section of the contract	Fair value
Stocks (excluding with profits)	Carrying value
Equity Investments	
(a) Carrying value = Fair Value	
Unrealized Capital Gains/Losses	
There is a Comital Coincil	
	Fair value
Invested Assets	Carrying value
Cash and cash equivalents (a)	
Separate accounts (unit-linked) assets (a)	
o/w loans (a)	
o/w real estate (a)	
o/w equity investments and mutual funds (a)	
o/w fixed maturities (a)	
Assets allocated to UK with-profits contracts	
Investment in affiliated companies (equity method	d) (a)
	Fair value
Mortgage, policy and other loans	Carrying value
o/w trading account securities (a)	
	Fair value
Equity investments and mutual funds	Carrying value
o/w trading account securities (a)	
	Fair value
Fixed maturities	Carrying value
	Fair value
Real estate	Carrying value

Fair value

Carrying value Fair value

(euro million)

Mutual funds in bonds

France	Germany	United Kingdom & Ireland	Belgium	Southern Europe (1)	Other Countries	Total P&C
1 290	338	4	396	213	33	2 274
1 487	423	6	464	371	63	2 814
4 664	2 674	3 951	2 507	2 837	1 397	18 030
5 297	2 819	3 994	2 773	3 020	1 448	19 352
3 505	3 221	868	2 055	954	741	11 343
4 029	3 117	910	2 203	1 036	807	12 102
136	110	385	288	33	37	988
136	117	385	305	33	37	1 012
	23	0			148	171
1 364 10 959	211 6 576	1 466 6 674	21 5 268	235 4 273	262 2 618	3 560 36 367
12 313	6 709	6 762	5 766	4 696	2 766	39 012
1 354	133	88	499	423	148	2 645
872	132	865	1 053	549	552	4 023
1 008	133	909	1 128	604	600	4 384
866	58	0	147	56	66	1 192
1 156	65		185	62	73	1 541
615	1 285	2	18	22	51	1 994
671	1 172	1	19	22	52	1 937
2 353	1 474	868	1 218	627	669	7 209
2 835	1 370	910	1 332	689	725	7 861
1 152	1 746		838	327	72	4 134
1 194	1 747		871	348	82	4 241

INVESTED ASSETS PROPERTY & CASUALTY - OTHER COUNTRIES

Period ended December 31, 2003

AXA Consolidated Financial Statements

		Canada		The Netherlands	Others	Total Other Countries P&C
Real estate	Carrying value		0		39	40
Real estate	Fair value		0		39 72	40 72
Fixed maturities			672	372		1 261
Fixed maturities	Carrying value Fair value		688	385	216 229	1 302
o/w trading account securities (a)	rair value		088	383	229	1 302
Equity investments and mutual funds	Carrying value		224	2	803	1 029
Equity investments and mutual funds	Fair value		241	3	782	1 029 1 026
o/w trading account securities (a)	raii value		241	3	102	1 020
Mortgage, policy and other loans	Carrying value		11	10	12	32
Mortgage, policy and other loans	Fair value		11	10	12	33
Investment in affiliated companies (equity method			11	10	142	142
Assets allocated to UK with-profits contracts) (a)				142	142
o/w fixed maturities (a)						
o/w equity investments and mutual funds (a)						
o/w equity investments and mutual junas (a) o/w real estate (a)						
o/w loans (a)						
Separate accounts (unit-linked) assets (a)						
Cash and cash equivalents (a)			95	28	126	249
Invested Assets	Carrying value		1 003	412	1 338	2 753
Invested Assets	Fair value		1 035	426	1 362	2 824
Unrealized Capital Gains/Losses			32	14	24	71
(a) Carrying value = Fair Value						
Equity Investments						
Stocks (excluding with profits)	Carrying value		210	2	272	484
	Fair value		226	3	331	560
Investments in participating interests	Carrying value		4	0	477	480
	Fair value		4		391	395
Other mutual funds	Carrying value		10		10	20
	Fair value		11		11	22
Total equity inv. excl. mutual funds in bonds	Carrying value		224	2	759	984
	Fair value		241	3	733	976
Mutual funds in bonds	Carrying value				45	45
	Fair value				49	49

INVESTED ASSETS PROPERTY & CASUALTY - OTHER COUNTRIES

Period ended December 31, 2004

AXA Consolidated Financial Statements

(euro million)

Real estate	Carrying value
	Fair value
Fixed maturities	Carrying value
	Fair value
o/w trading account securities (a)	
Equity investments and mutual funds	Carrying value
	Fair value
o/w trading account securities (a)	
Mortgage, policy and other loans	Carrying value
	Fair value
Investment in affiliated companies (equity method) (a)
Assets allocated to UK with-profits contracts	
o/w fixed maturities (a)	
o/w equity investments and mutual funds (a)	
o/w real estate (a)	
o/w loans (a)	
Separate accounts (unit-linked) assets (a)	
Cash and cash equivalents (a)	
Invested Assets	Carrying value
	Fair value
Unrealized Capital Gains/Losses	
(a) Carrying value = Fair Value	
Equity Investments	
Stocks (excluding with profits)	Carrying value

Equity Investments	
Stocks (excluding with profits)	Carrying value
	Fair value
Investments in participating interests	Carrying value
	Fair value
Other mutual funds	Carrying value
	Fair value
Total equity inv. excl. mutual funds in bonds	Carrying value
	Fair value
Mutual funds in bonds	Carrying value
	Fair value

Canada	The Netherlands	Others	Total Other Countries P&C
0		32	33
0		63	63
781	372	244	1 397
797	387	263	1 448
206	1	534	741
232	2	573	807
9	19	9	37
9	19	9	37
		148	148
132 1 129	34 426	96 1 062	262 2 618
1 171	443	1 152	2 766
42	16	90	148
205	1	347	552
230	2	368	600
0		66	66
		73	73
2		50	51
2		50	52
206	1	462	669
232	2	491	725

72

82

72

82

INVESTED ASSETS INTERNATIONAL INSURANCE

Period ended December 31, 2003

AXA Consolidated Financial Statements

		AXA Re	ACS Assurance	AXA Cessions	Reinsurance & Large Risks	Other transnational activities	Total International
Real estate	Carrying value	6	167		173	1	174
	Fair value	5	236		241	2	242
Fixed maturities	Carrying value	2 832	1 557	74	4 462	471	4 933
	Fair value	2 905	1 642	75	4 622	489	5 112
o/w trading account securities (a)							
Equity investments and mutual funds	Carrying value	700	760	5	1 465	41	1 506
	Fair value	724	751	5	1 480	40	1 520
o/w trading account securities (a)							
Mortgage, policy and other loans	Carrying value	33	8	1	42	8	50
	Fair value	24	8	1	33	8	41
Investment in affiliated companies (equity method	l) (a)	3			3	1	4
Assets allocated to UK with-profits contracts							
o/w fixed maturities (a)							
o/w equity investments and mutual funds (a)							
o/w real estate (a)							
o/w loans (a)							
Separate accounts (unit-linked) assets (a)							
Cash and cash equivalents (a)		521	948	172	1 641	647	2 288
Invested Assets	Carrying value	4 095	3 439	251	7 785	1 170	8 955
	Fair value	4 182	3 585	252	8 020	1 187	9 207
Unrealized Capital Gains/Losses		87	145	2	235	18	252
(a) Carrying value = Fair Value							
Equity Investments							
Stocks (excluding with profits)	Carrying value	180	319		499	16	516
	Fair value	186	283		469	17	486
Investments in participating interests	Carrying value	31	67	0	98	0	98
	Fair value	43	119	1	162	0	161
Other mutual funds	Carrying value	370	245	0	615	25	640
	Fair value	371	211	0	581	24	605
Total equity inv. excl. mutual funds in bonds	Carrying value	580	632	0	1 213	41	1 254
	Fair value	599	612	1	1 212	40	1 252
Mutual funds in bonds	Carrying value	120	128	4	252		252
	Fair value	125	139	5	268		268

INVESTED ASSETS INTERNATIONAL INSURANCE

Period ended December 31, 2004

AXA Consolidated Financial Statements

(euro million)

		AXA Re	ACS Assurance	AXA Cessions	Reinsurance & Large Risks	Other transnational activities	Total International
Real estate	Carrying value	8	129		137	1	138
Total estate	Fair value	9	211		220	1	221
Fixed maturities	Carrying value	1 747	2 098	78	3 923	1 426	5 348
	Fair value	1 807	2 230	80	4 117	1 454	5 571
o/w trading account securities (a)							
Equity investments and mutual funds	Carrying value	585	796	4	1 385	82	1 467
	Fair value	636	848	5	1 488	81	1 569
o/w trading account securities (a)							
Mortgage, policy and other loans	Carrying value	22	8	1	31	3	34
	Fair value	22	8	1	31	3	34
Investment in affiliated companies (equity method) (a)	2			2	3	5
Assets allocated to UK with-profits contracts							
o/w fixed maturities (a)							
o/w equity investments and mutual funds (a)							
o/w real estate (a)							
o/w loans (a)							
Separate accounts (unit-linked) assets (a)							
Cash and cash equivalents (a)		838	453	219	1 510	530	2 040
Invested Assets	Carrying value	3 202	3 484	302	6 988	2 044	9 032
	Fair value	3 314	3 750	305	7 369	2 071	9 440
Unrealized Capital Gains/Losses		112	266	3	380	27	408
(a) Carrying value = Fair Value							
Equity Investments							
Stocks (excluding with profits)	Carrying value	61	335	0	396	62	458
	Fair value	70	360	0	430	62	492
Investments in participating interests	Carrying value	26	24		51	1	51
	Fair value	40	38		77	1	78
Other mutual funds	Carrying value	382	141	4	527	18	545
	Fair value	406	149	5	560	18	578
Total equity inv. excl. mutual funds in bonds	Carrying value	469	501	4	974	81	1 055
	Fair value	516	547	5	1 068	80	1 148
Mutual funds in bonds	Carrying value	116	295		411	1	412
	Fair value	120	301		421	1	422

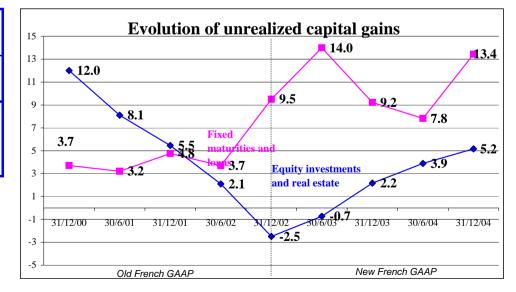
UNREALIZED CAPITAL GAINS / LOSSES

AXA Consolidated (euro million)
Financial Statements

Unrealized capital gains excluding Alliance Capital	By Activity		
Unrealized Capital gams excluding Amance Capital	December 31, 2003	December 31, 2004 (a)	
Life & Savings	9 677	15 339	
Property & Casualty	1 315	2 645	
International Insurance	252	408	
Financial services	99	154	
Holding Companies	37	55	
Total	11 379	18 601	

Unrealized capital gains excluding Alliance Capital	By type of assets		
Cineanzed Capital gains excluding Amance Capital	December 31, 2003	December 31, 2004 (a)	
Real estate	2 266	2 398	
Fixed maturities	8 302	11 970	
Equity investments (b)	221	3 672	
of which fixed income mutual funds	327	905	
of which stocks and other mutual funds (a)	-106	2 768	
Mortgage, policy and other loans	590	560	
Total	11 379	18 601	

Unrealized capital gains excluding Alliance Capital	% Market value of assets (c)		
Unrealized Capital gails excluding Amarice Capital	December 31, 2003	December 31, 2004	
Real estate Fixed maturities (including mutual funds in bonds) Equity investments (b)	20.2% 5.2% -0.3%	21.7% 6.7% 8.9%	



- (a) Japan unrealized gains / losses as of 09/30/2004 (Japan fiscal half year closing date).
- (b) Including investments in participating interests.
- (c) Excluding UK with-profit assets and trading securities.

UNREALIZED CAPITAL GAINS / LOSSES ATTRIBUTABLE TO SHAREHOLDERS

(euro milllion)

AXA Consolidated Financial Statements

	December 31, 2003	December 31, 2004
Unrealized capital gains attributable to shareholders (euro billion)	4.4	7.2
Unrealized capital gains attributable to shareholders per share* (euro)	2.5	3.8
T'C a C '	2.500	2.050
Life & Savings	2 590	3 958
Property & Casualty	794	1 767
International Insurance	176	274
Financial services Holding Companies	65 28	101 37
TOTAL	3 653	6 136
Alliance Capital (adjusted stock price)	756 (\$0,34)	1 053 (\$0,42)
TOTAL	4 409	7 189

The calculation takes into account the unrealized capital gains on Alliance Capital based on its market value, tax effected, in line with other assets treatment.

^{*} based on the number of shares at the end of the period

NET ASSET VALUE PER SHARE

AXA Consolidated Financial Statements

(euro)

	NAV before tax	NAV after tax	NAV after tax and other (a)	NAV after tax and other (before goodwill)
-				
	16.9	15.6	15.9	10.8

At December 31, 2003
At December 31, 2004

16.9	15.6	15.9	10.8
19.:	17.5	17.7	13.0

⁽a) Including addition of equalisation reserves, net group share (€490 million as 12/31/04 and €451 million as 12/31/03)

ASSETS UNDER MANAGEMENT

AXA Consolidated (euro billion)
Financial Statements

December 31, 2003

Own account
of which managed by Alliance Capital
of which managed by AXA Investment Managers (a)
of which managed by other AXA companies
Life Insurance Separate Accounts
of which managed by Alliance Capital
of which managed by AXA Investment Managers
of which managed by other AXA companies
Third Party
of which managed by Alliance Capital
of which managed by AXA Investment Managers
of which managed by other AXA companies
Total
of which managed by Alliance Capital
of which managed by AXA Investment Managers
of which managed by other AXA companies

287	315	36%	+9.6%
22	20		-7%
196	215		+9.9%
70	80		+14.1%
101	114	13%	+12.7%
27	23		-12%
38	43		+11.2%
36	48		+32.9%
387	440	51%	+13.9%
328	352		+7.4%
58	88		+50.3%
1	1		-2%
775	869		+12.1%
376	395		+5.2%
292	345		+18.1%
106	128		+20.3%

December 31, 2004

Breakdown as of

December 31, 2004

Change since

December 31, 2003

(a) Includes Mutuelles AXA (-0,6 billion as of december 31, 2004 and -0,6 billion as of December 31, 2003)

ASSET MANAGERS - AUM ROLLFORWARD

Period ended December 31, 2003

(euro billion)

AXA Consolidated Financial Statements

Alliance Capital
AUM as of December 31, 2002
Gross sales
Redemptions
Others
Net sales
Other inflows
Market effect
Currency impact
AUM as of December 31, 2003
AXA Investment Managers
AUM as of December 31, 2002
Net sales
Other inflows
Market effect
Currency impact
AUM as of December 31, 2003
Total (Alliance Capital + AXA Investment Managers)
AUM as of December 31, 2002
Net sales
Other inflows
Market effect
Currency impact
AUM as of December 31, 2003

Institutional	Retail	Private clients	Total
201	130	38	369
28	24	6	58
-20	-24	-2	-46
1	-6	-1	-5
9	-6	4	7
1		-1	
42	22	7	71
-40	-24	-8	-71
213	122	41	376
210	58		268
10	3		13
1	-1		0
14	5		19
-6	-2		-8
230	62		292
411	187	38	637
20	-3	4	20
2	-1	-1	0
56	27	7	90
-45	-26	-8	-79
444	184	41	668

ASSET MANAGERS - AUM ROLLFORWARD

Period ended December 31, 2004

(euro billion)

AXA Consolidated Financial Statements

Alliance Capital	
AUM as of December 3	1, 2003
Gross sales	
Redemptions	
Others	
Net sales	
Other inflows	
Market effect	
Currency impact	
AUM as of December 3	1, 2004
AXA Investment Manag	ers
AUM as of December 3	1, 2003
Net sales	
Other inflows	
Market effect	
Currency impact	
AUM as of December 3	1, 2004
Total (Alliance Capital -	AXA Investment Managers)
AUM as of December 3	1, 2003
Net sales	
Other inflows	
Market effect	
Currency impact	
AUM as of December 3	1. 2004

Institutional	Retail	Private clients	Total
213	122	41	376
213	122 19	7	54
-18	-21	-2	-42
-18 -4	-21 -3	-2 -1	-42 -8
6	-5	4	5
-1	2	2	2
29	11	5	44
-19	-10	-4	-32
228	120	47	395
230	62		292
24	5		29
2	0		1
21	4		24
-2	0		-2
275	70		345
444	184	41	668
30	0	4	34
0	1	2	3
50	15	5	69
-20	-10	-4	-34
504	190	47	741

ASSET MANAGERS - AUM BREAKDOWN

Period ended December 31, 2003

AXA Consolidated Financial Statements

(euro billion)

Alliance Capital		
of which equity		
of which fixed income		
of which passive		
AXA Investment Manag	ers	
of which equity		
of which fixed income		
of which passive		
Total (Alliance Capital -	- AXA Investment Managers)	
of which equity		
of which fixed income		

Institutional	Retail	Private clients	Total				
213	122	41	376				
129	63	31	223				
66	55	9	130				
19	4	0	23				
230	62		292				
47	18		65				
139	27		166				
44	17		61				
444	184	41	668				
176	81	31	289				
205	82	9	296				
62	21	0	83				

ASSET MANAGERS - AUM BREAKDOWN

Period ended December 31, 2004

AXA Consolidated Financial Statements

(euro billion)

Alliance Capital			
of which equity			
of which fixed income			
of which passive			
AXA Investment Manage	rs		
of which equity			
of which fixed income			
of which passive			
Total (Alliance Capital +	AXA Investment	Managers)	
of which equity			
of which fixed income			
of which passive			

Institutional	Retail	Private clients	Total				
228	120	47	395				
135	65	32	232				
76	51	15	142				
18	4	0	22				
275	70		345				
49	18		67				
159	27		186				
68	25		93				
504	190	47	741				
183	83	32	299				
235	78	15	328				
85	29	0	114				

DEFERRED ACQUISITION COSTS LIFE & SAVINGS

Period ended December 31, 2003

AXA Consolidated Financial Statements

(euro	mmmon)

	Opening balance December 31, 2002	Structural changes	Capitalization for the period	Amortization for the period	Other changes (including currency changes)	Closing balance December 31, 2003		
Total	9 557		2 335	-1 008	-1 164	9 720		
France	402		238	-153	2	488		
United States (b)	5 418		876	-375	-973	4 945		
United Kingdom	1 267		438	-188	-102	1 415		
Japan	454		280	-111	-32	591		
Germany	1 077		355	-94	0	1 338		
Belgium	103		7	-7	0	103		
Southern Europe	148		23	-14	1	158		
Other Countries	689		118	-66	-60	681		
The Netherlands	69		10	-15	0	64		
Australia / New Zealand	196		45	-27	13	227		
Hong-Kong	372		55	-21	-66	340		
Others	52		8	-3	-7	50		

DEFERRED ACQUISITION COSTS LIFE & SAVINGS

Period ended December 31, 2004

AXA Consolidated Financial Statements

	Opening balance December 31, 2003	Structural changes	Capitalization for the period	Amortization for the period	Other changes (including currency changes)	Closing balance December 31, 2004
Total	9 720	.113	2 496	-1 007	-498	10 598

Total	
France	
United States (b)	
United Kingdom (1)	
Japan	
Germany	
Belgium	
Southern Europe	
Other Countries	
	The Netherlands
	Australia / New Zealand
	Hong-Kong
	Others

(euro milllion)

10 598	-498	-1 007	2 496	-113	9 720
572	-1	-140	225		488
5 045	-407	-359	866		4 945
1 624	-9	-204	535	-113	1 415
726	-42	-121	299		591
1 658		-91	410		1 338
106	0	-13	16		103
173	0	-14	28		158
695	-39	-64	117		681
65	0	-13	14		64
236	-7	-31	46		227
340	-31	-18	49		340
53	-1	-3	7		50

⁽¹⁾ Effective January 1, 2004 the policyholder-owned Long Term Fund of Sun Life Assurance Society plc sold AXA Isle of Man Ltd to a shareholder-owned subsidiary of AXA Sun Life Holdings plc. This transaction generated a value of business in force of euro 119 million instead of pre-existing DAC (Deferred Acquisition Costs) balance of euro 113 million.

VALUE OF BUSINESS IN FORCE LIFE & SAVINGS

Period ended December 31, 2003

Opening balance

AXA Consolidated Financial Statements

(euro milllion)

Opening balance December 31, 2002	Structural changes	Amortization for the period	Other changes (including currency changes)	Closing balance December 31, 2003
3 224		-226	-183	2 814
323		-45		277
1 016		-64	-77	875
909		-61	-65	782
159		-6		153
67		-1	0	66
24		-5		19
726		-43	-41	641
48		-8		40
262		-19	25	268
414		-16	-66	332
2		0	0	2

Other changes (including

Closing balance

VALUE OF BUSINESS IN FORCE LIFE & SAVINGS

Period ended December 31, 2004

AXA Consolidated Financial Statements

	Opening balance December 31, 2003	Structural changes	Amortization for the period	Other changes (including currency changes)	Closing balance December 31, 2004
Total	2 814	579	-292	-108	2 993
France	277		-35		242
United States (1)		460	-17	-38	405
United Kingdom (2)	875	119	-90	-2	901
Japan	782		-92	-44	646
Germany	153		-5		148
Belgium	66		-1	9	74
Southern Europe	19		-4		15
Other Countries	641		-47	-33	562
The Netherlands	40		-2		38
Australia / New Zealand	268		-31	-8	229
Hong-Kong	332		-13	-25	294
Others	2		0	0	I

⁽¹⁾ Value of business in force resulting from the acquisition of MONY, a wholly owned subsidiary of AXA Financial.

(euro milllion)

⁽²⁾ Effective January 1, 2004 the policyholder-owned Long Term Fund of Sun Life Assurance Society plc sold AXA Isle of Man Ltd to a shareholder-owned subsidiary of AXA Sun Life Holdings plc. This transaction generated a value of business in force of euro 119 million instead of pre-existing DAC (Deferred Acquisition Costs) balance of euro 113 million.

INSURANCE RESERVES LIFE & SAVINGS

Period ended December 31, 2003

(euro milllion)

AXA Consolidated Financial Statements

		Premium reserves			Claims reserves						Change on a
	Gross	Reinsurance ceded	Net	Gross	Reinsurance ceded	Net	UK with-profit liabilities	Separate accounts liabilities	TOTAL NET RESERVES	TOTAL GROSS RESERVES	comparable basis on gross reserves
Total Life and Savings	178 492	-3 134	175 357	7 624	-423	7 201	29 119	101 050	312 728	316 303	+9.6%
France	58 912	-194	58 718	6 197	-345	5 851		18 037	82 606	83 165	+4.6%
United States	31 005	-1 898	29 107	369	-51	318		43 006	72 431	74 380	+23.0%
United Kingdom	1 581		1 581				29 119	31 481	62 181	62 181	+10.8%
Japan	26 559	-2	26 557	248	-1	247		298	27 102	27 104	+3.4%
Germany	27 851	-829	27 022	299	-9	290		337	27 650	28 487	+3.3%
Belgium	11 591		11 591	127	-1	126		813	12 530	12 531	+12.2%
Southern Europe	5 793	-31	5 762	87	-5	81		976	6 820	6 856	+10.6%
Other Countries	15 199	-181	15 018	298	-11	288		6 102	21 408	21 599	+1.7%
The Netherlands	4 489	-78	4 411	229		229		1 885	6 525	6 603	-6.0%
Australia / New Zealand	5 808	-3	5 805					3 589	9 395	9 398	+3.4%
Hong-Kong	3 004		3 004	36		36		367	3 407	3 407	+11.8%
Others	1 897	-100	1 797	33	-11	23		261	2 081	2 191	+5.3%

INSURANCE RESERVES LIFE & SAVINGS

Period ended December 31, 2004

(euro milllion)

AXA Consolidated Financial Statements

		Premium reserves			Claims reserves						Change on a
	Gross	Reinsurance ceded	Net	Gross	Reinsurance ceded	Net	UK with-profit liabilities	Separate accounts liabilities	TOTAL NET RESERVES	TOTAL GROSS RESERVES	comparable basis on gross reserves
Total Life and Savings	189 735	-3 449	186 286	7 871	-498	7 372	30 282	113 986	337 926	341 886	+6.7%
France	61 374	-223	61 151	6 538	-397	6 141		19 939	87 231	87 862	+5.6%
United States (1)	38 725	-2 234	36 491	454	-75	379		48 746	85 616	87 925	+9.4%
United Kingdom	1 750		1 750				30 282	35 571	67 603	67 603	+8.8%
Japan	25 745	-2	25 744	226	0	225		336	26 305	26 307	+3.3%
Germany	27 658	-830	26 829	294	-12	282		509	27 620	28 461	-0.1%
Belgium	13 175		13 175	140	-2	138		1 015	14 328	14 330	+12.1%
Southern Europe	6 288	-8	6 280	97	-5	92		1 215	7 587	7 600	+10.9%
Other Countries	15 021	-154	14 867	123	-9	114		6 654	21 635	21 797	+2.6%
The Netherlands	4 415	-71	4 344	55		55		2 076	6 475	6 545	-0.9%
Australia / New Zealand	5 710	-2	<i>5 708</i>					3 873	9 581	9 583	+5.9%
Hong-Kong	3 092		3 092	35		35		434	3 560	3 560	+13.4%
Others	1 804	-80	1 724	33	-9	24		271	2 019	2 108	+4.2%
(1) Including Mony											

⁽¹⁾ Including Mony

INSURANCE RESERVES PROPERTY & CASUALTY AND INTERNATIONAL INSURANCE

Period ended December 31, 2003

AXA Consolidated Financial Statements

(euro million)

	Premium reserves				Claims reserves			
	Gross	Reinsurance ceded	Net	Gross	Reinsurance ceded	Net	TOTAL NET RESERVES	TOTAL GROSS RESERVES
Total Property and Casualty	5 650	-121	5 529	27 187	-2 219	24 968	30 496	32 836
France	1 172	-28	1 144	8 154	-478	7 677	8 820	9 326
Germany	498	-10	488	5 201	-969	4 232	4 720	5 699
United Kingdom & Ireland	1 910	-26	1 883	4 257	-183	4 074	5 957	6 167
Belgium	361	-4	358	4 604	-147	4 457	4 815	4 966
Southern Europe (1)	1 183	-34	1 149	3 014	-163	2 851	4 000	4 197
Other Countries	526	-19	507	1 956	-279	1 677	2 184	2 482
Canada	350	-14	336	667	-39	628	965	1 017
The Netherlands	68	-1	67	440	-79	361	428	508
Others	108	-4	103	849	-162	688	791	957
Total International Insurance	1 234	-211	1 023	10 227	-2 362	7 865	8 888	11 461
AXA Re	927	-148	778	4 400	-490	3 910	4 688	5 327
ACS Assurance	198	-53	145	4 136	-1 409	2 726	2 872	4 334
AXA Cessions	9	-9	0	113	18	131	131	122
Other Transnational Activities	100	-1	99	1 577	-480	1 097	1 197	1 677

⁽¹⁾ Excluding Direct Seguros

INSURANCE RESERVES PROPERTY & CASUALTY AND INTERNATIONAL INSURANCE

Period ended December 31, 2004

AXA Consolidated Financial Statements

(euro million)

Premium reserves				Claims reserves			
Gross	Reinsurance ceded	Net	Gross	Reinsurance ceded	Net	TOTAL NET RESERVES	TOTAL GROSS RESERVES

Total Property and Casualty
France
Germany
United Kingdom & Ireland
Belgium
Southern Europe (1)
Other Countries
Canada
The Netherlands
Others

5 951	-111	5 839	27 970	-1 647	26 322	32 162	33 921
1 242	-29	1 213	8 493	-419	8 074	9 287	9 735
487	-10	477	5 058	-617	4 441	4 917	5 544
1 934	-28	1 906	4 614	-156	4 458	6 363	6 547
363	-3	360	4 629	-119	4 510	4 870	4 992
1 402	-25	1 377	3 266	-115	3 151	4 529	4 668
523	-16	506	1 911	-222	1 689	2 195	2 434
350	-12	339	739	-36	703	1 041	1 089
60	-1	59	420	-57	363	422	480
112	-4	108	753	-129	623	731	865

Total International Insurance
AXA Re
ACS Assurance
AXA Cessions
Other Transnational Activities

1 122	-127	995	9 230	-2 051	7 178	8 173	10 351
631	-22	610	2 932	-410	2 523	3 132	3 564
200	-65	136	4 231	-1 254	2 977	3 113	4 431
8	-8	0	116	84	200	200	125
282	-32	250	1 950	-472	1 478	1 728	2 232

⁽¹⁾ Including Direct Seguros

RESERVES RATIOS (a) PROPERTY & CASUALTY

AXA Consolidated Financial Statements

Total Property and Casualty	
France	
Germany	
United Kingdom & Ireland	
Belgium	
Southern Europe	
Other Countries	
	Canada
	The Netherlands
	Others

December 31, 2003	December 31, 2004
1000/	10/0/
193%	196%
206%	208%
185%	190%
151%	155%
360%	351%
169%	169%
171%	182%
145%	151%

172%

223%

205%

226%

Net technical reserves / Net earned premiums

December 31, 2003	December 31, 2004	
256%	280%	
303%	317%	
272%	310%	
166%	203%	
508%	518%	
181%	182%	
241%	272%	
195%	234%	
211%	248%	
355%	342%	

Net claims reserves / Net claims paid

(a) Net of reinsurance



2004 ADDITIONAL INFORMATION ABOUT EMBEDDED VALUE

Cautionary statements concerning forward-looking statements

This report includes certain terms that are used by AXA in analyzing its business operations and, therefore, may not be comparable with terms used by other companies; these terms are defined in the glossary provided at the end of this document.

Cautionary statements concerning embedded value as a non-GAAP measure

This report includes non-GAAP financial measures. Embedded value is not based on French GAAP, which are used to prepare and report AXA's financial statements and should not be viewed as a substitute for French GAAP financial measures. In the attached report, the embedded value is reconciled to French GAAP shareholders' equity of as reported in AXA's 2004 annual accounts. AXA believes the non-GAAP measure shown herein, together with the GAAP information, provides a meaningful measure for the investing public to evaluate AXA's business relative to the businesses of peers.

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I. Introduction

Components of AXA Group's embedded value

The Embedded Value of AXA Group is derived from the statutory and FGAAP accounts of AXA Group entities seen at year-end 2004. It is presented net of minority interests. This report provides detailed analysis of methodology and return on Embedded Value, separated between life and other than life.

AXA's methodology is a traditional embedded value and is consistent with the approach taken in 2003. The methodology is closer to the EEV Principles than most "traditional" embedded value reports as AXA:

- Provides for the cost of all significant guarantees on Life & Savings unit-linked business
- Provides for an economic view of our employee benefit liabilities, including both Life & Savings and Other Than Life Operations
- Includes costs of administrative services provided to our life companies by affiliated businesses on a "look-through" basis

LIFE & SAVINGS OPERATIONS

The Embedded Value of the Life & Savings operations of AXA Group included in the scope consists of the following elements:

- Adjusted Net Asset Value (ANAV). This represents the tangible net assets. It is derived by aggregating the local regulatory (statutory) balance sheets of the life insurance companies; these totals are reconciled to the Group's FGAAP equity.
- Present Value of Future Profits (PVFP). This is the discounted value of local regulatory (statutory) profits projected over the entire future duration of existing liabilities. This projection includes profits or losses incurred by affiliated administration services companies, but excludes profit margins associated with asset management by affiliated companies. In the PVFP rollforward the current year profits are removed in order to avoid double counting with the ANAV where the current year profits are realized.
- Cost of Capital (CoC). This is the cost of holding capital in excess of the policy reserves. The cost of capital is the difference between the face amount of capital held and the present value of future capital releases and investment earnings on assets supporting the capital. For AXA Group embedded value, the cost of capital is calculated on the capital required for a AA equivalent rating.

Conceptually, for Life & Savings operations included in the scope of projections, the FGAAP shareholder's equity is replaced by the market value of assets which could be extracted immediately from the business based on local regulations, plus the present value of future available cash-flows also based on local regulations. Future business sales are not included. As in the FGAAP accounts, Japan is consolidated using their data as of the end of September rather than end of December.

The embedded value of Life & Savings operations not included in the scope of projections (listed in the Scope section below) is estimated using the FGAAP net asset value, i.e., the sum of FGAAP shareholder's equity and the FGAAP unrealized capital gains and losses.

OTHER THAN LIFE OPERATIONS

The embedded value of other than Life operations of AXA Group is calculated as follows:

- * Property and Casualty and International Insurance: the FGAAP Net Asset Value is adjusted by adding the excess of currently held liabilities over the discounted value of future claims payments and related expenses net of tax. Because the value does not include the value of renewals of existing contracts, the FGAAP intangible assets are not eliminated. A separate schedule compares the value of FGAAP Goodwill to the value of future renewals to demonstrate that this methodology is conservative.
- * Asset Management: the FGAAP Net Asset Value is adjusted by including the estimated value of AXA Investment Managers, treated as an investment that is marked-to-market rather than a subsidiary. This parallels the treatment of Alliance Capital in the Net Asset Value, where the "unrealized gain" represented by the excess of AXA Group share of Alliance Capital's current market capitalization over the FGAAP carrying value is tax-effected and included as an addition to Shareholder's Equity.
- * Other Financial Services and Holdings: the FGAAP Net Asset Value is used in the reported embedded value.

Scope

LIFE BUSINESS INCLUDED IN PROJECTIONS OF CASH-FLOWS

AXA's Life & Savings segment offers a broad range of Life insurance products including retirement products as well as Health insurance products for both individuals and groups (i.e. corporate clients), with an emphasis on wealth management products including separate account (unit-linked) products. The Life & Savings segment accounted for Euro 47.1bn or 65% of AXA's consolidated gross premiums and financial services revenues for the year ended December 31, 2004 (2003: Euro 46.8bn or 65%).

Cash flows projected in the PVFP are from both Life & Savings and Health individual or corporate business of the main life operations of the group:

• Europe:

France (includes Health), United Kingdom, Germany (includes Health), Belgium, Netherlands, Italy, Spain, Portugal

Health business is included in France and Germany because of its close relationship to life insurance business, while it is excluded in other countries as in those countries it is closer in nature to property & casualty insurance.

• North America:

United States

• Asia / Pacific region :

Japan, Australia, New Zealand, Hong-Kong

As of 12/31/04, the business projected in PVFP represented 98% of total Life and Savings segment technical reserves and 99% of total Life and Savings segment premiums.

LIFE BUSINESS EXCLUDED FROM PROJECTIONS OF CASH-FLOWS

The following operations have life insurance and savings business included in the Life ANAV but are excluded from the PVFP calculation:

• Europe and North Africa:

Morocco, Switzerland, Luxembourg, Turkey

• North America:

Canada

• Asia / Pacific region :

China (other than Hong Kong), Singapore

II. Highlights

Overview of Embedded Value

All figures in € millions - Group Share	2003	2004	Change in % Actual	Change in % Constant fx
Adjusted Net Asset Value Life	8 100	10 982	35,6%	38,7%
Adjusted Net Asset Value - other than Life	7 260	8 903	22,6%	24,9%
Cost of Capital	-2 544	-2 593	1,9%	5,4%
Life PVFP	16 192	18 454	14,0%	18,4%
EV	29 008	35 746	23,2%	26,8%
Number of Shares	1 778	1 908	7,3%	
EV/Share	16,31	18,73	14,8%	18,2%
ANAV/Share	8,64	10,42	20,6%	23,1%
Cost of Capital/Share	-1,43	-1,36	-5,0%	-1,8%
PVFP/Share	9,11	9,67	6,2%	10,3%
2004 EV/Share including dividends paid		19,08	17,0%	20,3%

2004 Embedded Value ("EV"), at Euro 35,746m, was up 23%, or 27% at constant exchange rates, from 2003. EV per share increased by Euro 2.42 or 15%, in addition to a dividend of Euro 0.38 per share paid in 2004.

<u>Life ANAV</u> increased by 36%, or +39% on a constant exchange rate basis, primarily driven by 2004 statutory earnings as well as net capital contributions from the Other than Life segment.

Other than Life ANAV increased by 23%, or +25% on a constant exchange rate basis, primarily driven by 2004 earnings as well as higher unrealized capital gains on invested assets and on our investment management businesses, offset by net capital contributions to the Life business and impacted by external capital flows.

Adjustments have been made to ANAV to reflect the Life pension plans' funding status (Euro -1,069m after tax impact) and to write off the accounting asset related to Other-than-Life pension plans (Euro – 555m after tax impact).

<u>Life PVFP</u> increased by 14%, or 18% at constant exchange rates, as new business PVFP, more favorable markets, incremental expense savings and modeling updates in 2004 offset the negative impact of exchange rates and lower future investment assumptions.

NBC and **APE** of Life operations

All figures in € millions - Group Share	2003	2004	% Change in actual	% Change at constant fx & scope
Annualized Premium Equivalent	4 432	4 837	9,1%	6,7%
PV New Business Premium	36 471	39 944	9,5%	12,9%
New Business Contribution	675	943	39,7%	42,9%
Cost of Capital of New Business	-163	-171	4,9%	3,3%
New Business Value	512	771	50,8%	55,5%
NBC to APE ratio	15,2%	19,5%	4,3pts	5,2pts
NBV to APE ratio	11,5%	15,9%	4,4pts	5,3pts
NBC to PV New Business ratio	1,9%	2,4%	0,5pts	0,5pts
NBV to PV New Business ratio	1,4%	1,9%	0,5pts	0,5pts

Constant scope eliminates the impact of MONY acquisition, Assurances La Poste minority buyout, and groupshare changes. In the 2004 constant present value new business premium, there was no adjustment for the impact of the Assurances La Poste minority buyout.

<u>Life New Business APE</u> ("APE") increased by 9%. Excluding MONY contribution to APE of Euro 220m, APE increased 7% at constant exchange rates and scope, driven by new business growth in most countries.

Note that, compared to APE published in the context of revenues release, APE that are shown here are at group share, include the Netherlands and cover only the business modeled in the context of EV.

<u>Life New Business Value</u> ("NBV") increased by 51%. Excluding MONY contribution to NBV of Euro 4m, NBV increased 56% at constant exchange rates and scope driven by modeling updates, representing 8% of the increase, and by strong performance across the board as a result of higher proportion of unit-linked products, unit cost improvements and focus on high margin products.

As a result, Life NBV margin increased to 15.9% from 11.5% in 2003.

Movement of Embedded Value

GS in € millions	
AXA Group EV 2003	29 008
Modeling change and opening adjustments	379
Adjusted Group EV 2003	29 387
Life New Business Value after CoC	771
Other life operating movements	1 934
Life investment movements	1 387
Life movements before capital flows	4 092
Other than life Net Income excl GW amortisation	1 450
Other than life Change in URCG/L	1 126
Change in gain on Alliance Capital	380
Other than life Change in ANAV Adjustments	161
Other than life GW amortization	-319
Movement in EV specific consolidation adjustments	97
Other movements before capital flows	2 895
FX effects	-952
Capital flows and acquisitions	<u>324</u>
AXA Group EV 2004	35 746

AXA's Group Embedded Value increased Euro 6.7 bn.

Modeling changes and opening adjustments consist of Euro +114m from the Life business (see page 18) and of correction of consolidation adjustment in the Holdings segment related to discount on the AXA UK Inherited Estate (Euro +265m).

Growth in Life Embedded Value before capital flows of Euro 4bn is further analyzed in the Detailed Results section.

The Other-than-Life segment is predominantly driven by effects analyzed in our FGAAP accounts, plus movement in unrealized capital gains and losses. All changes are consistent with NAV adjustments presented in AXA's Financial Supplement. Net Income and Goodwill Amortization are shown at average foreign exchange rates, while unrealized capital gain movements are shown at constant foreign exchange with the FX impact presented separately on the lower line. The Change in ANAV Adjustments is predominantly driven by an increase in the market value adjustment for AXA Investment Managers linked to an increase in Assets under Management (AUM) of 18.4%, predominantly driven by third-party AUM. The Movement in EV Specific Consolidation Adjustments primarily reflects a one-time adjustment for a capital transfer to Japan made in December and so not reflected in Japan EV (which amounts are based upon September 30 close) but reflected in Holdings FGAAP equity, offset by a larger negative for the Holdings adjustment related to the UK Inherited Estate investment in AXA Asia Pacific.

Adverse currency movement of Euro -952m is predominantly due to the strengthening of the Euro versus the US dollar. AXA's foreign currency hedging program reduced the currency impact by Euro 347m from the amount that would have happened absent the program; this benefit is reflected in the Holdings segment rather than Life.

Capital flows are further explained in the table below:

(Euro millions)

Cash Dividends to Shareholders	-676
Conversion of ORAN to equity	1396
Employee Shareplan and Stock Option Exercise	266
Embedded Value of MONY at purchase date	673
Purchase price for MONY	-1303
Other	-32
Total	324

Embedded Value of MONY at purchase date is lower than the amount shown at yearend in the Life EV rollforward due to Holdings impacts (primarily debt), capital injections into MONY Life during 2004, and growth in EV between purchase and yearend

Reconciliation of shareholders' equity to ANAV

The table below reflects the main adjustments described in the Introduction and Components of AXA's Embedded Value.

All figures in € millions - Group Share	Life	Other than Life	TOTAL
FGAAP Shareholder's Equity	25 490	668	26 158
Net Unrealized Capital gains Alliance at Market Value	3 958	2 179 1 053	6 136 1 053
Net Asset Value	29 448	3 899	33 347
I. Adjustments to Life value			
Intangibles	-14 950		-14 950
Goodwill	6 889		6 889
Deferred Acquisition Costs (DAC)	5 263		5 263
Value of Business In-Force (VBI)	2 710		2 710
Other intangibles (1)	88		88
Other adjustments (2)	-3 516		-3 516
Life Adjusted Net Asset Value	10 982		10 982
II. Adjustments to Other-than-Life value			
Other P&C adjustments (3)		3 236	3 236
AXA Investment Managers at fair value		1 338	1 338
EV specific consolidation adjustments (4)		429	429
Other-than Life Adjusted Net Asset Value		8 903	8 903
AXA Group Adjusted Net Asset Value	10 982	8 903	19 885
Life Present Value of Future Profits	18 454		18 454
Life Cost of Capital	-2 593		-2 593
AXA GROUP EMBEDDED VALUE	26 843	8 903	35 746

⁽¹⁾ Other intangibles are reduced by €35m representing Goodwill, DAC and VBI of unmodeled life operations which is not eliminated in ANAV, so that Goodwill, DAC, and VBI tie to the Financial Supplement.

⁽²⁾ Other adjustments include: a) unrealised capital gains and losses projected in PVFP, b) pensions adjustment for life operations, and c) other statutory to GAAP differences.

⁽³⁾ P&C adjustments include the P&C reserve and pensions adjustments

⁽⁴⁾ EV specific consolidation items adjust for consolidation differences that are necessary in EV but not in FGAAP. Specifically, a capital transfer to AXA Japan in December is not included in Life EV but has been deducted from Holdings equity, and consolidation adjustments are needed for intragroup values discounted in the UK Inherited Estate

Comparison of P&C Renewals PVFP to P&C Goodwill

As noted in the introduction, AXA's embedded value does not include any value for the renewals of P&C business, but the Goodwill which is part of FGAAP shareholder's equity is retained. Much of our P&C business consists of lines with very predictable renewal rates, and on which we expect to realize significant profit in the future. The table below compares the additional value AXA projects from the renewal of its P&C business to the Goodwill. The Renewals PVFP does not include any future new business sales, consistent with the treatment of Life PVFP.

2003	2004
	2001
4 322	4 780
-700	-814
-488	-659
3 134	3 306
-	
2 045	1 924
	-700 -488

The excess of the P&C Renewals over the Goodwill included in the embedded value is Euro 1.4bn, and increased from Euro 1.1bn in 2003.

Compared to last year the value of renewals has grown, despite higher cost of capital and additional pensions costs driven largely by lower interest rates. This growth in profitability of the P&C business is driven by a 7% growth in written premiums and inclusion of Direct Seguros business in Spain during 2004.

III. Methodology and assumptions

Life ANAV methodology

The main adjustments to the FGAAP Net Asset Value balance sheet are:

- Subtraction of net unrealized capital gains and losses on assets included in the projection of future cash-flows (PVFP);
- Elimination of the value of intangibles (*Goodwill, VBI, DAC, Software Capitalized...*), conceptually to be replaced by PVFP for business in-force, thereby excluding any value for future business;
- Adjustment of the pension liabilities to the level of unfunded status as described in the *FAS87* methodology, being the difference between the Projected Benefits Obligation (*PBO*) and the Fair Value of pensions plan assets;
- Adjustment for differences between local regulatory and FGAAP values of assets and liabilities.

Life PVFP methodology

BASIS OF CASH FLOWS PROJECTED

The cash-flows projected as a basis of PVFP and cost of capital calculations are distributable earnings. Distributable earnings consist of statutory earnings and movements in required capital. The rationale behind the use of statutory accounting is that the availability of dividends to owners is constrained by the amount of accumulated earnings and minimum capital and surplus requirements, both of which must be determined on a statutory accounting basis.

BEST-ESTIMATE ACTUARIAL ASSUMPTIONS

All cash flows (premiums, expenses, commissions, death and surrender claims, taxes) are included on a best estimate basis up until the extinction of AXA's obligations towards the policyholder and beneficiaries. AXA's embedded value uses an active basis where the assumptions change according to experience and economic conditions and are consistent with asset values observed in the financial markets. The assumptions are reviewed every year in light of recent experience.

Cost of capital

In the calculation of its Embedded Value, AXA bases its cost of capital on the estimated capital required to obtain a AA-rating, net of implicit items that can be used to support capital requirements. The locked-in capital is invested and generates investment income at the earning rate of the assets backing it. Because the cash flows generated by this capital process (initial capital, capital injections, interest on capital net of tax and releases of capital) are discounted at a rate that usually differs from the asset earned rate, the present value of the capital process differs from the face amount of the locked-in capital. This difference is the cost of capital.

Embedded options and guarantees

The options and guarantees valued in the framework of the Embedded Value 2004 are those material amounts in our life operations for guarantees on unit-linked policies and the Guaranteed Annuity Options in the UK. There is no difference in treatment or scope compared to 2003. The material guarantees on unit-linked policies are "garanties plancher" in France and GMDB/GMIB/GMWB in the United States.

FRANCE: GARANTIES PLANCHER

In France, the cost of the guarantee was valued as a put option using the Black & Scholes methodology. For this purpose, the main assumptions, in particular lapses, were similar to those used in the PVFP calculations, except the risk-free rate, which was derived from the forward curve as at September 30th, 2004. The ANAV reflects a statutory reserve which has been established of Euro 40m. The cost of the guarantee calculated under the Black & Scholes method was less than this reserve. As the reserve is not being released in the PVFP, a conservative provision for the costs has been made.

UNITED STATES: GMDB/GMIB/GMWB

In the United States, which has a much greater volume of guaranteed business than France, the modeling varies depending on how each block of business is managed. All new business guarantees are either hedged or reinsured, and the value of new business reflects the costs of these programs. Inforce business which has been hedged or reinsured similarly reflects the costs of the programs. For business which is neither hedged nor reinsured, the mean expected future claims and hedging costs are based on stochastic projections of account values and guaranteed benefits, using mean expected returns consistent with our base assumption and volatility equal to the average observed over the last 20 years. The table below shows how these benefits are reflected in the embedded value:

Groupshare € millions	Pre-Tax	Post Tax
In ANAV - Statutory Reserve	(227)	(175)
In PVFP		
PV of Future Charges		657
PV of Future Claims and Hedge Costs		(462)
PV of Future Reserve Release and Interest		153
PV of future Reinsurance Premiums		(212)
Net Impact on PVFP		137
Net Impact on EV		(38)

While the net impact is shown as a negative Euro 38m, it should be noted that the "future charges" included in this exhibit includes only those products with an explicit charge for the benefit. For much of the unhedged business, there is not an explicit charge for the rider; instead, the base policy charge modeled elsewhere in the PVFP implicitly includes the benefit charge. If these additional implicit charges were brought into the analysis then the net impact would appear positive.

UNITED KINGDOM: GUARANTEED ANNUITY OPTIONS (GAOS)

In practice much of our GAO liability is capped at an interest rate of 5% by a range of swaption contracts. These contracts have been valued at current market value in the embedded value calculation. This market value would be expected to increase in times of falling gilt yields so it remains appropriate to use a rate broadly based on current gilt yields even if this is below 5%. The amount of reserve held in FSA accounts for GAOs at 31/12/2004 totaled Euro 761m, and the present value of the expected GAO payments is Euro 26m.

Expenses

The EV methodology makes full provision for all expenses, as the movement in ANAV includes all expenses incurred during the year. In addition, the PVFP includes the present value of future projected expenses related to life and savings business. These future projected expenses are developed by assigning the current expense base into key drivers (units) and then projecting the unit volumes over time. No productivity gains are built into the projected future expenses, and a provision is made for future inflation. In addition, the expenses are adjusted to reflect the economics of pension liabilities as discussed further below.

The expense basis used to estimate projected unit costs does not include productivity-oriented and one-off expenses. Productivity oriented expenses are those incurred investing in and developing projects that will give rise to future benefits. As those benefits are excluded from projections, the related expense is also excluded. One-off expenses might not lead to future benefits, but are not expected to be repeated in future years, hence also are excluded from the expense basis for PVFP.

GS €millions pretax	2004
United Kingdom	116
United States	39
France	26
Germany	18
Other countries	9
Total	208

The largest amount of excluded expenses are in the UK, and are primarily related to the launch of a new Protection offer. In the United States, the majority of excluded expenses are related to the integration of MONY. In France, significant excluded expenses are for launch of a PERP product offer, exceptional retirement benefits and for work related to implementation of Sarbanes-Oxley requirements. In Germany there are a variety of strategic programs and a few asset writeoffs.

Pension benefits

For the Life & Savings business the ANAV is reduced by Euro 1,069m to reflect the funding status of the pension plans in this business. Projected expenses in the PVFP are consistent with reflecting the net pension liability equal to the funding status.

For the Other Than Life business the ANAV is reduced by Euro 555m to write-off the accounting asset related to the pension plans of these businesses.

When the P&C renewals PVFP is calculated, an additional Euro 659m is deducted from it to reflect the funding status of all the Other Than Life business pension plans.

Methodology is unchanged from 2003.

Inherited Estate in the UK

The Attributed Inherited Estate, including the elements in PVFP, has been discounted using the same methodology as last year, which is based on the approach adopted by Tillinghast in preparing financial reorganization figures for the High Court. It has been assumed that no distribution of the Inherited Estate occurs until the Old and New With-Profits funds are merged. Work undertaken by Tillinghast demonstrated that this was not expected to occur before the year 2034.

Tax assumptions by country

Tax Rates	2003	2004
United States	35,0%	35,0%
France	34,6%	34,4%
United Kingdom	30,0%	30,0%
Japan	36,2%	36,2%
Benelux	27,4%	26,7%
Australia	30,0%	30,0%
Hong Vona	0.875% of	0.875% of
Hong-Kong	premiums	premiums
Germany	40,0%	40,0%
Southern Europe	35,0%	35,0%
Weighted Average	33,5%	33,5%

Economic assumptions

Assumptions have been set in the same manner as the 2003 framework in order to avoid unnecessary complications in analysis in advance of moving to the EEV Principles in the 2005 calculation. The only changes made reflected the risk-free yields at the end of 2004 compared to those at the end of 2003:

- -50 bp in Eurozone
- -25 bp in UK
- -50 bp in Australia
- -25 bp in HK (many US dollar denominated liabilities and assets)
- -25 bp in US
- Japan follows yield curve as of 30/9/2004 instead of 30/9/2003

These changes in risk-free yields are linked with consistent spreads to new returns on all asset classes, inflation rate, and discount rate.

ECONOMIC ASSUMPTIONS BY AREA

Economic assumptions 2004	United States (1)	France	United Kingdom	Japan (2)	Benelux	Australia	Hong- Kong	Germany	Southern Europe	Weighted Average
Equity return	8,25%	6,75%	7,00%	7,00%	6,75%	9,25%	7,54%	6,75%	6,75%	7,42%
Risk free rate	4,75%	3,75%	4,50%	2,91%	3,75%	5,25%	4,75%	3,75%	3,75%	4,17%
Other asset return	5,77%	5,25%	7,00%	5,25%	3,90%	7,25%	5,36%	6,20%	2,52%	5,53%
Asset mix (Equity/FI/Other)	2/76/22	11/83/6	42/50/8	6/83/11	12/67/21	42/36/22	28/54/18	8/88/4	7/83/10	12/74/14
Post-tax discount rate	7,25%	6,25%	7,00%	5,74%	6,25%	8,25%	8,25%	6,25%	6,25%	6,75%
Inflation rate	2,75%	1,25%	2,75%	0,50%	1,87%	2,25%	2,50%	1,25%	1,84%	2,02%

⁽¹⁾ US risk free rate is grading up in first 2 years from 4.25% to 4,75%.

 $^{(2) \} Japan \ used \ a \ moving \ risk \ free \ rate, \ based \ on \ the \ 15 \ year \ JGB \ forward \ curve, \ and \ a \ moving \ discount \ equal \ to \ 3\% \ + \ 15 \ -year \ JGB \ forward \ curve.$

Economic assumptions 2003	United States (1)	France	United Kingdom	Japan (2)	Benelux	Australia	Hong- Kong	Germany	Southern Europe	Weighted Average
Equity return	8,50%	7,25%	7,25%	7,00%	7,25%	9,75%	8,10%	7,25%	7,25%	7,76%
Risk free rate	5,00%	4,25%	4,75%	2,11%	4,25%	5,75%	5,00%	4,25%	4,25%	4,48%
Asset mix (Equity/FI/Other)	2/76/22	13/80/7	43/50/7	10/85/5	14/67/19	42/36/22	25/60/15	19/79/2	6/93/1	14/74/12
Post-tax discount rate	7,50%	6,75%	7,25%	5,11%	6,75%	8,75%	8,50%	6,75%	6,75%	7,06%
Inflation rate	3,00%	1,75%	2,65%	0,50%	1,94%	2,50%	2,50%	1,75%	1,81%	2,26%

⁽¹⁾ US risk free rate is grading up in first 2 years from 4.2 to 5%.

⁽²⁾ Japan used a moving risk free rate, based on the 15 year JGB forward curve, and a moving discount equal to 3% + 15-year JGB forward curve.

P&C Renewals PVFP methodology for comparison to Goodwill

Similar to the calculation of Life PVFP, P&C Renewals PVFP is the present value of future statutory profits for P&C inforce renewals. An adjustment is made for cost of capital, to reflect total distributable earnings. All personal lines are projected in the PVFP as the renewal rate is high and stable over time. 70% of the renewal value comes from personal lines. In addition, some commercial lines are projected where the renewal rate has been high and stable over time; this condition predominantly applies in the Small and Medium Enterprise (SME) market. Large commercial risks are considered to be single-year business and are not projected in the renewals.

The methodology and assumptions are as consistent as possible with Life and Savings business. Economic assumptions are the same, and as in life no future productivity gains are projected in unit expenses. Claims expenses are included in the reserves and the projected cashflows. Administrative costs and commissions are included in future cashflows. Acquisition costs are allocated between new business and renewals, with the renewals portion included in the projected cashflows for PVFP.

Lapse rates are set by business line and policy generation, based on historical experience studies. Future loss ratios are projected including portfolio improvement according to the policyholder's age.

Cost of capital is consistent with holding the capital required for a AA equivalent rating.

IV. Detailed results

Roll-forward of embedded value for Life operations

Groupshare in $€$ millions	TOTAL
Opening Life EV @ 12/31/03	21 748
modeling changes and opening adjustment	114
Adjusted opening EV	21 862
2004 New Business Value	771
2004 New Business Contribution	943
Cost of Capital of New business	-171
Operating performance from existing business:	1 934
Expected return on PVFP - Unwind of discount	1 133
Expected Return on surplus	371
Change in operational experience	-6
Change in operational assumptions	435
Operating return on Life EV	2 705
Current year investment experience	1 813
Change in investment assumptions	-427
Return on Life EV	4 092
Exchange rate movements	-851
Life EV of acquired business	1 294
Capital flows	447
Closing Life EV @ 12/31/04	26 843
NDV in alv des MONV @ 64m	

NBV includes MONY @ €4m

Modeling changes and opening adjustments (Euro +114m). Main drivers are outlined below.

Japan extended the scope of business covered and improved modeling to more accurately reflect profitability of riders resulting in an impact of Euro +253m. France contributed Euro +185m stemming from refinement of the cost of capital methodology to reflect the fact that 20% of capital requirements are actually met with unrealized gains. The US experienced a Euro -162m opening adjustment mainly related to statutory reserve changes, which were enacted only after 2003 EV was published. The UK contributed Euro -75m due to a change in cost of capital methodology to reflect Individual Capital Assessment (ICA) rules. A consolidation adjustment in Australia resulted in Euro -60m.

2004 New Business Value (Euro +771m). The main contributors to NBV were the United States, Japan and France, comprising 72% of the Life new business value. Note that the Euro 771m includes Euro 4m from MONY. Please refer to the New Business section for detailed commentaries by geographic area.

Expected return on PVFP (Euro +1,133m). This item represents the impact of discount unwind on the opening PVFP, before any changes related to experience or assumptions.

Expected return on Surplus (Euro +371m). This item represents the expected return on Life ANAV net of cost of capital before any changes related to experience and capital transfers.

Change in operational experience (Euro -6m). Excluding the UK and France, change in operational experience was Euro +216m, benefiting from solid operating performance across the board. The UK

and France were impacted by 2004 one-off expenses mainly related to the launch of new products (Protection offer in the UK and PERP in France) and to exceptional retirement benefit costs in France. In addition, the UK was impacted by some statutory reserve changes.

Change in operational assumptions (Euro +435m). This was mainly driven by Japan, which reduced unit cost assumptions as a result of realized cost savings, decreased annuitization rate assumption as a result of observed pattern, and improved morbidity assumption on Health business in line with experience. In addition, Benelux benefited from lower tax rate in the Netherlands and updated unit cost assumptions in Belgium and the Netherlands.

Current year investment experience (Euro +1,813m). The majority of the increase came from Japan, the US, the UK and France, stemming from better markets' performance in 2004 than expected, which resulted in higher unrealized gains and higher separate accounts fees in the current year and in the future.

Change in investment assumptions (Euro -427m). This impact resulted from lower investment return assumptions (down on average 35 bps), partly offset by lower discount rate assumptions.

Exchange rate movements (Euro -851m). The main contributor was the US (Euro -626m), followed by Japan (Euro -117m), Hong-Kong (Euro -68m), Australia (Euro -23m) and the UK (Euro -18m).

Life EV of acquired business (Euro +1,294m). Life EV of acquired business was mainly related to MONY, whose Life EV at the end of 2004 amounted to Euro 1,238m, excluding Euro 4m of NBV. The remaining Euro +56m were related to the increased shareholders' share of Germany Health results following corporate restructuring (Euro +30m) and of the UK Isle of Man subsidiary results stemming from its transfer to a wholly-owned shareholder fund (Euro +2m), as well as to the 50% minority buyout of Assurances La Poste in Belgium (Euro +24m).

Capital flows (Euro +447m). The main contributor to this amount was Japan, where a loan of Euro 1bn granted by AXA Japan Holding to the life operations in 2003 was transformed into capital in 2004. The rest was mainly related to cash dividends from the life operations to the Holdings.

New business contribution

All figures in € millions - Group Share	United States	France	United Kingdom	Japan	Benelux	Australia	Hong-Kong	Germany	Southern Europe	TOTAL
2004 FY										
Annualized Premium Equivalent	1 559	1 031	714	506	238	200	62	404	122	4 837
PV New Business premium	13547	10171	5998	2156	2048	1770	284	2867	1104	39 944
New Business Contribution	294	150	38	223	77	21	45	64	30	943
Cost of Capital of New Business	-45	-62	0	-5	-17	-5	-3	-25	-10	-171
New Business Value	249	88	38	218	60	17	43	39	20	771
NBC to APE ratio	18,8%	14,5%	5,4%	44,1%	32,4%	10,6%	72,3%	15,9%	24,4%	19,5%
NBV to APE ratio	15,9%	8,5%	5,4%	43,1%	25,3%	8,2%	68,1%	9,7%	16,5%	15,9%
NBC to PV New Business ratio	2,2%	1,5%	0,6%	10,4%	3,8%	1,2%	15,9%	2,2%	2,7%	2,4%
NBV to PV New Business ratio	1,8%	0,9%	0,6%	10,1%	2,9%	0,9%	15,0%	1,4%	1,8%	1,9%
2003 FY										
Annualized Premium Equivalent	1 499	907	681	437	192	162	61	389	105	4 432
PV New Business premium	12718	8678	5367	2551	1769	1415	267	2818	888	36 471
New Business Contribution	267	85	31	127	40	19	44	37	25	675
Cost of Capital of New Business	-47	-69	0	-8	-14	-6	-2	-12	-6	-163
New Business Value	220	16	31	119	27	13	42	25	19	512
NBC to APE ratio	17.8%	9.4%	4.5%	29,1%	21,0%	11.8%	72,5%	9,5%	23,4%	15,2%
NBV to APE ratio	14,7%	1,8%	4,5%	27,3%	13,8%	8,1%	68,5%	6,5%	17,9%	11,5%
NBC to PV New Business ratio	2,1%	1.0%	0.6%	5,0%	2,3%	1,4%	16,5%	1,3%	2,8%	1,9%
NBV to PV New Business ratio	1,7%	0,2%	0,6%	4,7%	1,5%	0,9%	15,6%	0,9%	2,1%	1,4%
FY APE change at current FX	4,0%	13,7%	4,9%	15,7%	24,0%	23,5%	2,6%	4,0%	16,4%	9,1%
FY APE change at constant FX and scope	-1,8%	13,7%	2,9%	17,2%	22,0%	20,1%	13,8%	0,8%	16,4%	6,7%
FY NBC change at current FX	10,0%	76,6%	24,2%	75,3%	91,7%	10,8%	2,4%	74,3%	21,5%	39,7%
FY NBC change at constant FX and scope	17,0%	76,6%	21,8%	77,6%	88,7%	7,7%	13,5%	68,2%	21,5%	42,9%
FY NBV change at current FX	12,9%	442,2%	24,2%	82,9%	126,7%	26,1%	2,1%	56,1%	6,9%	50,8%
FY NBV change at constant FX and scope	22,2%	442,2%	21,8%	85,2%	123,4%	22,7%	13,2%	49,7%	6,9%	55,5%

Constant scope includes removal of acquisitions of MONY, Assurances La Poste minority buyout, and groupshare changes

All growth rates below are at constant exchange rates and scope (scope meaning group share, MONY and Assurances La Poste minority buyout), except when otherwise noted. Note that, compared to APE published in the context of revenues release, APE that are shown here are at group share, include the Netherlands and cover only the business modeled in the context of EV.

<u>Life New Business APE</u> increased by 9%. Excluding MONY contribution to APE of Euro 220m, APE increased 7% at constant exchange rates and scope, driven by new business growth in most countries.

<u>Life</u> NBV increased by 51%. Excluding MONY contribution to NBV of Euro 4m, NBV increased 56% at constant exchange rates and scope driven by modeling updates, representing 8% of the increase, and by strong performance across the board as a result of higher proportion of unit-linked products, unit cost improvements and focus on high margin products.

As a result, Life NBV margin increased to 15.9% from 11.5% in 2003.

US:

Excluding MONY APE of Euro 220m, APE were down 2% due to lower Variable Annuity sales.

Excluding MONY NBV of Euro 4m in 2004, NBV was up 22% benefiting from increased profitability of the Accumulator product, GMIB hedging program and improved unit costs. As a result, NBV margin was up 1.3 point to 15.9%, or up 3.6 points to 18.3% excluding MONY.

France:

APE were up 14%, mainly resulting from a surge in individual unit-linked premiums.

NBV increased a strong 77% owing to the APE mix shift towards unit-linked premiums, which are more profitable and are less capital-intensive, and to refinement of cost of capital methodology to reflect the fact that 20% of capital requirements are actually met with unrealized gains. This resulted in NBV margin up 6.7 points to 8.5%.

UK:

APE increased 3% driven by sales of single premium unit-linked bonds and Group Pension regular premium business, partly offset by reduced individual pension business reflecting the impact of actions taken in 2003 to improve profitability.

As a result of these actions on profitability, together with lower operating expenses and the fact that offshore bonds and annuities now have increased margins because they are written in a 0:100 fund, NBV rose 22% and NBV margin increased by 0.8 point to 5.4%.

Note that the cost of capital on new business in the UK is zero as unit-linked products carry nearly no capital requirement and as with profits' required capital is covered by assets in the long-term funds whose value is already heavily discounted in the EV calculation.

Japan:

APE grew by 17%, as a result of the inclusion of Group Life, the extension of Individual business modeled and refined APE calculation. On a constant scope of business modeled and calculation basis, Individual APE increased by 8%, driven by annuity sales in the bancassurance channel and the continued focus on high margin key6 products, such as Medical Whole Life and Medical Riders.

NBV increased 85% notably due to the extension of scope of business covered and model improvements to more accurately reflect profitability of riders, improved morbidity experience on Health business, updated bancassurance annuity unit costs resulting from experience, higher earned rate assumption and increased volume of high margin products. As a result, NBV margin increased 15.8 points to 43.1%.

Benelux (Belgium + Netherlands):

Excluding the impact of Assurances La Poste minority buyout, APE were up 22%, fuelled by Traditional Life, Crest, and unit-linked products in Belgium, and by the improved performance on the mortgage market as well as the launch of unit linked annuities at the end of 2003 in the Netherlands.

Excluding the impact of Assurances La Poste minority buyout, NBV increased by 123% driven by volume increase, especially in high margined products such as Traditional Life in Belgium, and by lower expenses in the Netherlands.

As a result, NBV margin increased by 11.5 points to 25.3%.

Australia:

APE were up 20%, mainly reflecting strong sales of retail mutual funds from improved investor confidence and domestic investment performance.

NBV was up 23% as a result of higher NBC and lower cost of capital on new business, as mutual funds carry no cost of capital. NBV margin was slightly up at 8.2%, as a result of lower cost of capital partly offset by reduced margins on individual life business and the shift of business to mutual funds, which carry lower margin.

Hong Kong:

APE increased by 14% due to higher volumes, reflecting the higher new business from retirement, group and individual life from improved adviser productivity.

NBV grew by 13% in line with APE growth, keeping NBV margin relatively stable at 68.1%

Germany:

APE increased 1%, boosted by the extension of modeled business to Pensionskasse product and its strong growth in 2004. On a constant scope of business modeled, APE decreased 9% as last year benefited from significant Health new business while, in 2004, the continuous political discussion about the future of private health insurance made customers uncertain.

NBV rose 50%, resulting from the increased proportion of unit-linked products (31% vs. 16% in 2003) and lower expenses. Note that, as Pensionskasse is a start-up business, its cost of capital is currently borne in its entirety by shareholders, so Pensionskasse has no significant contribution to NBV. NBV margin strengthened 3.2 points to 9.7%.

Southern Europe:

APE grew 16% due to higher volumes of non unit-linked investment products in Italy and increased unit-linked sales in Spain and Portugal, as well as to the extension of business modeled in Spain (representing 3% of the 16% APE growth).

NBV increased 7%, resulting from NBC growth of 21% partly offset by higher cost of capital on new business as a result of higher non unit-linked new business. Consequently, NBV margin came in at 16.5%, down 1.5 point from last year.

PVFP of in-force business

All figures in € millions -	United States	France	United Kingdom	Japan	Benelux	Australia	Hong-Kong	Germany	Southern Europe	TOTAL
Opening Life PVFP @ 12/31/03	5 524	4 029	1 966	1 199	1 716	315	610	539	294	16 192
modeling changes and opening adjustment	0	-8	0	348	0	0	-1	5	21	365
Adjusted Opening Life PVFP	5 525	4 021	1 966	1 548	1 716	315	609	544	315	16 557
New business PVFP	657	332	184	412	135	26	56	80	44	1 926
Operating performance from existing business	-83	-178	-154	54	28	5	56	0	-20	-293
Expected return - Unwind of discount	421	271	148	43	113	27	51	39	20	1 133
Less expected income to transfer to ANAV	-631	-486	-243	-165	-174	-42	-38	-35	-56	-1 870
Change in operational experience	88	18	-52	-11	18	6	5	-12	3	62
Change in operational assumptions	39	19	-7	186	71	14	38	8	13	382
Operational return on life pvfp	573	154	30	466	163	31	112	79	24	1 632
Current year investment experience	388	35	180	0	1	13	0	0	-3	614
Change in investment assumptions	-40	-198	-59	6	-71	5	-58	-26	-11	-453
Return on life pvfp	921	-10	150	472	93	49	54	53	9	1 793
Exhange rate movement	-548	0	-10	-110	0	-13	-52	0	0	-733
Life PVFP of business acquired	727	0	66	0	15	0	0	29	0	837
Closing PVFP	6 625	4 011	2 173	1 910	1 824	351	610	625	325	18 454

Note: Current year profits are removed in the PVFP rollforward in order to avoid double counting with the ANAV where the current year profits are realized.

LIFE PVFP ROLLFORWARD

US PVFP increased by 20% or Euro 1,100m, despite a Euro -548m unfavorable currency impact. The main drivers of the US PVFP improvement were:

- MONY PVFP of Euro 727m at end of 2004, excluding MONY new business PVFP.
- New business PVFP of Euro 657m, including MONY new business PVFP of Euro 68m.
- Current year investment experience of Euro 388m resulting from better markets' performance than
 expected and its impact on separate account fees and general account return, partly offset by 25bp
 lower future investment assumptions (Euro -40m).

France PVFP was in line with last year. The key drivers were:

- New business PVFP of Euro 332m.
- Change in investment assumptions of Euro -198m reflecting risk free rate and equity return down 50bp, only partly offset by discount rate down 50bp.

UK PVFP grew by 11% or Euro 207m. The key drivers were:

- New business PVFP of Euro 184m.
- Current year investment experience of Euro 180m resulting from better markets' performance than expected, partly offset by 25bp lower future investment assumptions (Euro -59m).
- Euro 66m related to the transfer of the AXA Isle of Man subsidiary to a wholly-owned shareholder fund.

Japan PVFP increased by 59% or Euro 711m, despite a Euro -110m unfavorable currency impact. The key drivers were:

- New business PVFP of Euro 412m.
- Euro 348m resulting from the extension of scope of business covered and model improvements to more accurately reflect profitability of riders.
- Operational assumption changes of Euro 186m mainly stemming from reduced unit cost assumptions as a result of realized cost savings, lower annuitization rate assumption as a result of observed pattern, and improved morbidity on Health business.

Benelux PVFP increased by 6% or Euro 109m, mainly driven by new business PVFP of Euro 135m.

Australia PVFP was up 11% or Euro 36m, mainly driven by new business PVFP of Euro 26m and better current year investment performance than expected (Euro 13m), partly offset by unfavorable currency impact of Euro -13m.

Hong Kong PVFP remained relatively stable, as new business PVFP of Euro 56m was offset by unfavorable currency impact of Euro -52m.

Germany PVFP increased by 16% or Euro 87m, mainly driven by new business PVFP of Euro 80m and the increased group share in Health (Euro 29m), partly offset by the 50 bp decrease in future investment assumptions (Euro -26m).

Southern Europe PVFP grew by 10% or Euro 31m, notably driven by new business PVFP of Euro 44m and the extension of modeled business in Spain (Euro 21m), partly offset by the 50 bp decrease in future investment assumptions (Euro -11m).

V. Sensitivities

Definition of sensitivities

Sensitivities are applied one at a time, rather than in combination. Combined effects are likely to be different than implied by adding the effects from two separate sensitivities.

- Upward parallel shift of 100 basis points in re-investment rates (100 basis points parallel shift in fixed interest market yields on newly purchased fixed interest assets), with the impact of this shift on policyholders' bonus or discretionary interest crediting rates taken into account. Please note that for purposes of this sensitivity, the discount rate is not impacted. ANAV, Cost of Capital, PVFP, and NBC are all impacted however, as the market value of fixed-interest investments is adjusted by this change as well as future investment earnings.
- **Downward parallel shift of 100 basis points in re-investment rates** is the same sensitivity in the opposite direction. Shifts in value may not be symmetrical because of different impacts on the margin between earned and credited rates.
- Increase of 100 basis points in the discount rate impacts PVFP, Cost of Capital, and NBC.
- 10% decrease in the lapse rates means that base lapse rates are multiplied by 0.9. Increased lapses can have a positive or negative effect on embedded value depending on policy design and at which duration the lapse occurs. This impacts PVFP, Cost of Capital, and NBC.
- Overall and permanent decrease of 10% in expenses applies only to non-commission and commission-related expenses. This impacts PVFP and the PVFP part of NBC. As the expenses reflected in ANAV movement and the New Business Strain included in the NBC is the actual historical figure the strain is not adjusted for this sensitivity.
- 10 basis points increase on the general account spread adjusts the difference (spread) between investment income and interest credited. It means that for all non unit-linked business where the company has discretion to total policyholder investment credits (through bonuses, dividends, or other mechanisms), the shareholder portion of the return is increased by 10 basis points. Where the spread is guaranteed this sensitivity has no impact. This impacts PVFP and NBC.
- 100 basis points increase in the asset return for unit-linked business measures the impact on PVFP, Cost of Capital, and NBC if unit-linked assets grew at a faster rate due to higher asset returns.
- *Life mortality improvement (50bp per year)* reflects the increased profit on life insurance business from assuming increase in longevity of 0,5% per year (lower death rates by multiplying by 0.995 each year). This impacts PVFP, Cost of Capital and NBC. The base assumption in PVFP for annuity business already reflects expected mortality improvement (note that mortality improvement hurts annuity profits). [Please note that this sensitivity is not performed in the UK, Germany, Netherlands, and Southern Europe but that the results for the rest of the modelled life business are grossed up.]
- 10% higher value of equity markets at the start of the projection impacts ANAV, PVFP, Cost of Capital, and NBC.
- 10% lower value of equity markets at the start of the projection is the same effect in the opposite direction.
- 100 basis point increase of total asset return in all future years reflects an increase in gross investment return of 100bp per year, with offsets where appropriate for higher bonuses or interest credits to policyholder so that shareholder portion is lower than 100bp. This impacts PVFP, Cost of Capital, and NBC.

- 100 basis point increase of total asset return in all future years reflects an increase in gross investment return of 100bp per year, with offsets where appropriate for higher bonuses or interest credits to policyholder so that shareholder portion is lower than 100bp. This impacts PVFP, Cost of Capital, and NBC.
- 100 basis point decrease of total asset return in all future years is the similar movement in the opposite direction. As noted for the re-investment rate sensitivity, the movements would not necessarily be symmetrical.

Japan only 100 basis point decrease of total asset return is the similar movement as above in all future years but isolated for Japan.

Life EV and NBC sensitivities

	To	tal
Sensitivities of Life EV and NBC 2004 €per share	EV	NBC
Upward parallel shift of 100bp in re-investment rates	0,62	0,05
Downward parallel shift of 100bp in re-investment rates	-1,03	-0,07
Increase of 100bp in the discount rate	-1,01	-0,08
10% decrease in lapse rates	0,41	0,05
10% permanent decrease in expenses	0,38	0,03
10bp increase in general account spread	0,20	0,01
100bp increase in asset return for unit-linked business	0,28	0,04
Life mortality improvement (50bp per year)	0,17	0,01
10% higher equity markets at the start of the projection	0,59	0,05
10% lower equity markets at the start of the projection	-0,64	-0,06
100bp increase of total asset return in all future years	2,06	0,11
100bp decrease of total asset return in all future years	-2,75	-0,13
Japan only 100bp decrease in total asset return	-0,55	-0,04

VI. Glossary

ANAV: Adjusted Net Asset Value. The tangible net assets on a marked-to-market-

value basis, which is derived equivalently either from consolidating the local regulatory (statutory) balance sheets or adjusting the consolidated FGAAP

balance sheet.

APE: Annual Premium Equivalent. A measure of new business volume, equal to

100% of the regular premium on newly issued recurring premium contracts plus 10% of the single premium received. APE links closely to the current period cash inflow of business, but is adjusted from the raw premium number because typically single premium policies will generate less profit than

recurring premium policies.

CoC: Cost of Capital. The cost of holding capital in excess of policy reserves.

EEV Principles: A set of Principles and Guidelines for Embedded Value reporting published

by the CFO Forum in May 2004, with the intention of improving

comparability and transparency in EV reporting.

NBC: New Business Contribution. The value of new business issued during the

current year, which consists of the PVFP of new business as of the end of the year plus the statutory profit result of the business during the year. Usually the first year statutory profit is negative due to the costs of acquiring business; this negative profit at the point of sale is commonly referred to as "new business strain." AXA calculates this value before cost of capital, but net of

tax.

NBV: New Business Value. The value of new business issued during the current

year, after deducting the cost of capital.

NBV Margin: New Business Value Margin. Equals NBV divided by APE.

PV Future Premiums: Present Value of Future Premiums. A measure of new business volume,

equal to the present value at time of issue of the total premiums expected to be received over the policy term. While the measure is not as closely linked to cash received in the current period as APE, the ratio of NBC/PV Future Premium is a more economical indicator of profit margin than is the ratio of

NBC/APE. PV Future Premiums should not be confused with PVFP.

PVFP: Present Value of Future Profit. The discounted value of local regulatory

(statutory) profits projected over the future duration of existing liabilities.

VII. Tillinghast Opinion

Tillinghast has reviewed the methodology and assumptions used to determine the embedded value at December 31, 2004, and the value added by 2004 new business for the principal life operating entities of the AXA Group. Tillinghast has also reviewed the PVFP of renewals and the cost of capital at December 31, 2004 for the most significant businesses of AXA's P&C operations, encompassing approximately 79% of the total calculated PVFP of P&C renewals.

Tillinghast has concluded that the methodology used is reasonable and consistent with recent industry practice for traditional embedded value reporting. The values are based on deterministic projections of future after-tax profits, with an explicit allowance made for the cost of equity-based product guarantees in the life business using stochastic projections on a realistic basis. Allowance for risk is made through the use of a single risk discount rate by currency and an explicit adjustment for the level and cost of holding capital. The embedded value may not correspond to a "fair value" valuation or to that required to comply with the European Embedded Value Principles, as published by the CFO Forum.

Tillinghast has concluded that the operating assumptions are reasonable in the context of AXA's recent experience and expected future operating environment and are consistent with other information disclosed in this document, and that the economic assumptions, risk discount rates and allowance for the cost of capital are reasonable for this purpose.

Tillinghast also performed limited high-level checks on the results of the calculations and discovered no material issues. Tillinghast has not, however, performed detailed checks on the models and processes involved.